

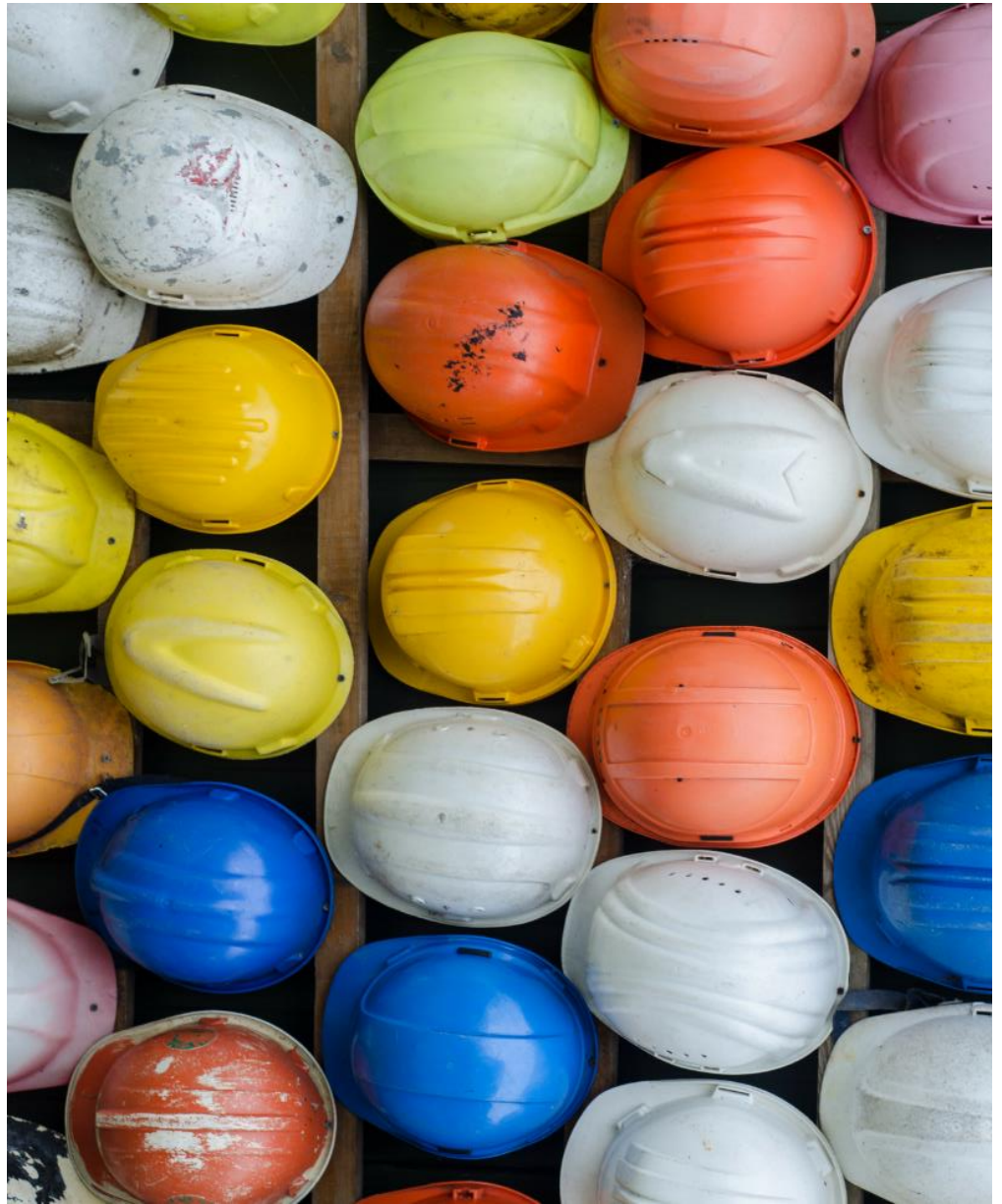


Savannah Business Opportunity Program Midyear Review

City Council Work Session
September 26, 2019

Agenda

- Key Dates
- SBO Overview
- 2019 YTD Results
- 2020 Goal Setting



KEY PROGRAM DATES

M/WBE Program

Disparity Study Conducted	2015
Disparity Study Workshop by Griffin & Strong P.C.	March 2016
M/WBE Program Report Workshop	April 2016
Final Disparity Study Report Released	June 2016

SBO Program

SBO Council Workshop	April 2017
SBE Program Adopted	June 2017
DBE Program Adopted	September 2017
Resolution to Suspend M/WBE Formula	September 2017
SBO Program Launch	January 2018
Resolution Adopting 18% DBE Goal	February 2018
Resolution Adopting 20% DBE and 10% LDBE Goal	February 2019

SBE PROGRAM OVERVIEW

Savannah Business Enterprise (SBE) Program

Businesses that meet required
revenue and **employee**
thresholds are eligible for
certification as
Savannah Business Enterprises,
allowing them to participate in
sheltered City contracts.

Employee
Threshold
25 or fewer



Company Revenue
Professional: \$500k
Contractual: \$1m
Construction: \$5m



Certified SBEs
Qualify for
Sheltered City
Contracts



DBE PROGRAM OVERVIEW



Employee
Threshold
Varies by Industry



Company Revenue
Less than \$23.98m



Annual
Participation Goal
for Projects Over
\$100k

Disadvantaged Business Enterprise (DBE) Program

The City has established cumulative annual **participation goals** to increase subcontracting opportunities for Disadvantaged Business Enterprises **certified at the state and federal level.**

OUTREACH AND SUPPORT



SAVANNAH
savannahga.gov

AUGUST 2019 CANAL DISTRICT NEWSLETTER No. 2

PARTY 2022

Come celebrate with food & fun and help break ground on your new state-of-the-art SPLOST-funded arena, scheduled to open in early 2022.

Join us on Saturday, September 14, from 11 to 1, for a "Community Tailgate" at the future site of the new Arena & Canal District development, located at the corner of Stiles and Gwinnett.

Here's what you can expect:

- Free BBQ & refreshments
- Games for kids & adults
- Music
- Arts & crafts
- Information about the arena
- Neighborhood displays

Give us your thoughts on what should go in the Canal District Development Plan



SAVANNAH ARENA

COMMUNITY TAILGATE CELEBRATION

Join us for a
Community Tailgate Groundbreaking Celebration
for the new Savannah Arena

EVENT DETAILS

Saturday, September 14
11:00 a.m. to 1:00 p.m.
City Lot, 1204 West Gwinnett Street

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CONSTRUCTION TRAINING INFORMATION FAIR



OPEN TO AGES 18+

- Explore a career in the booming construction industry
- Learn about upcoming projects (Arena, Hudson Hill Community Center, etc.)
- Meet trade representatives
- Register for training sessions
- HVAC, Plumbing, Electrical, Masonry, etc.

SEPTEMBER 10
10 a.m. - 12 p.m.

Historic Carver Village Community Center

905 Collat Avenue

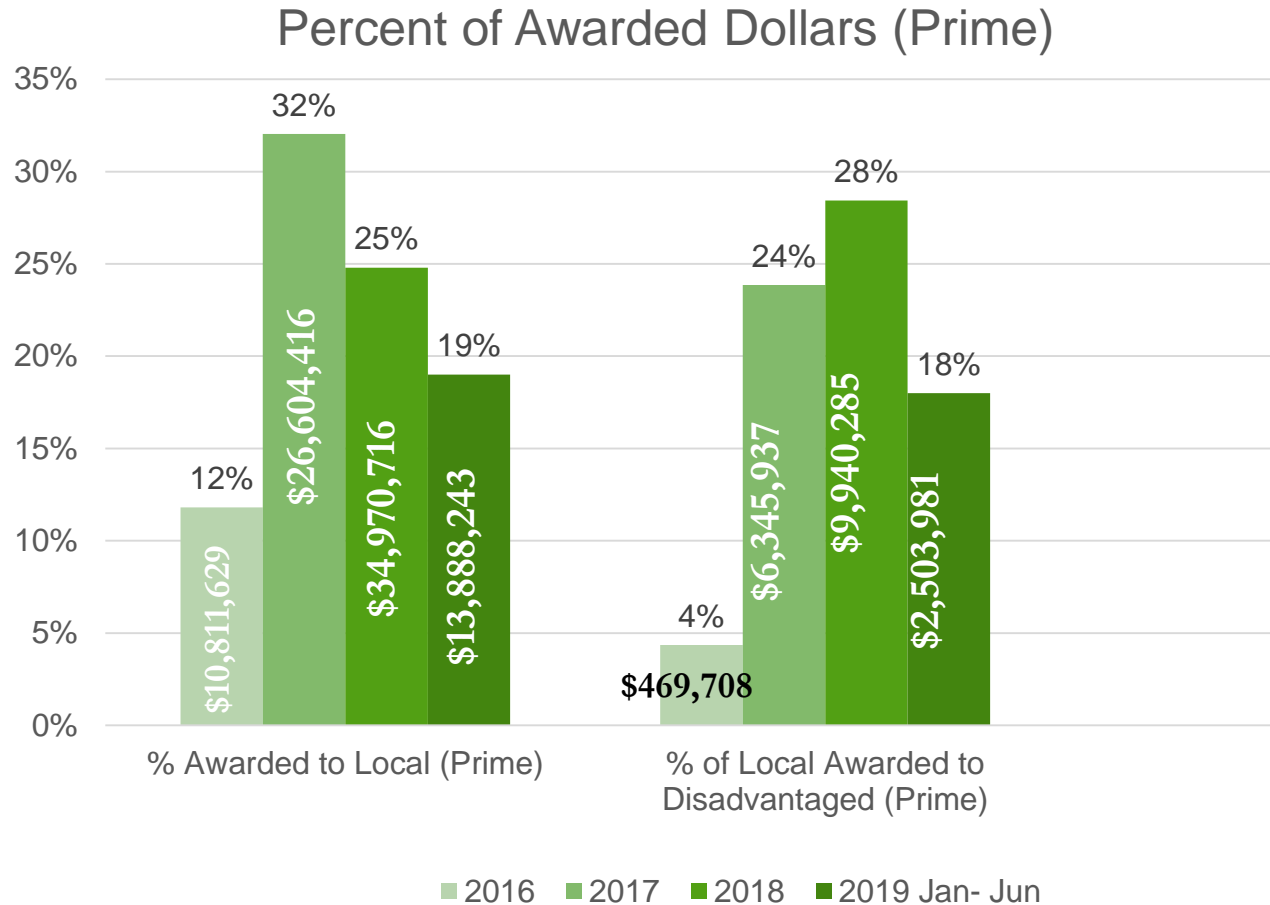
For more information, please call: 912-659-3555

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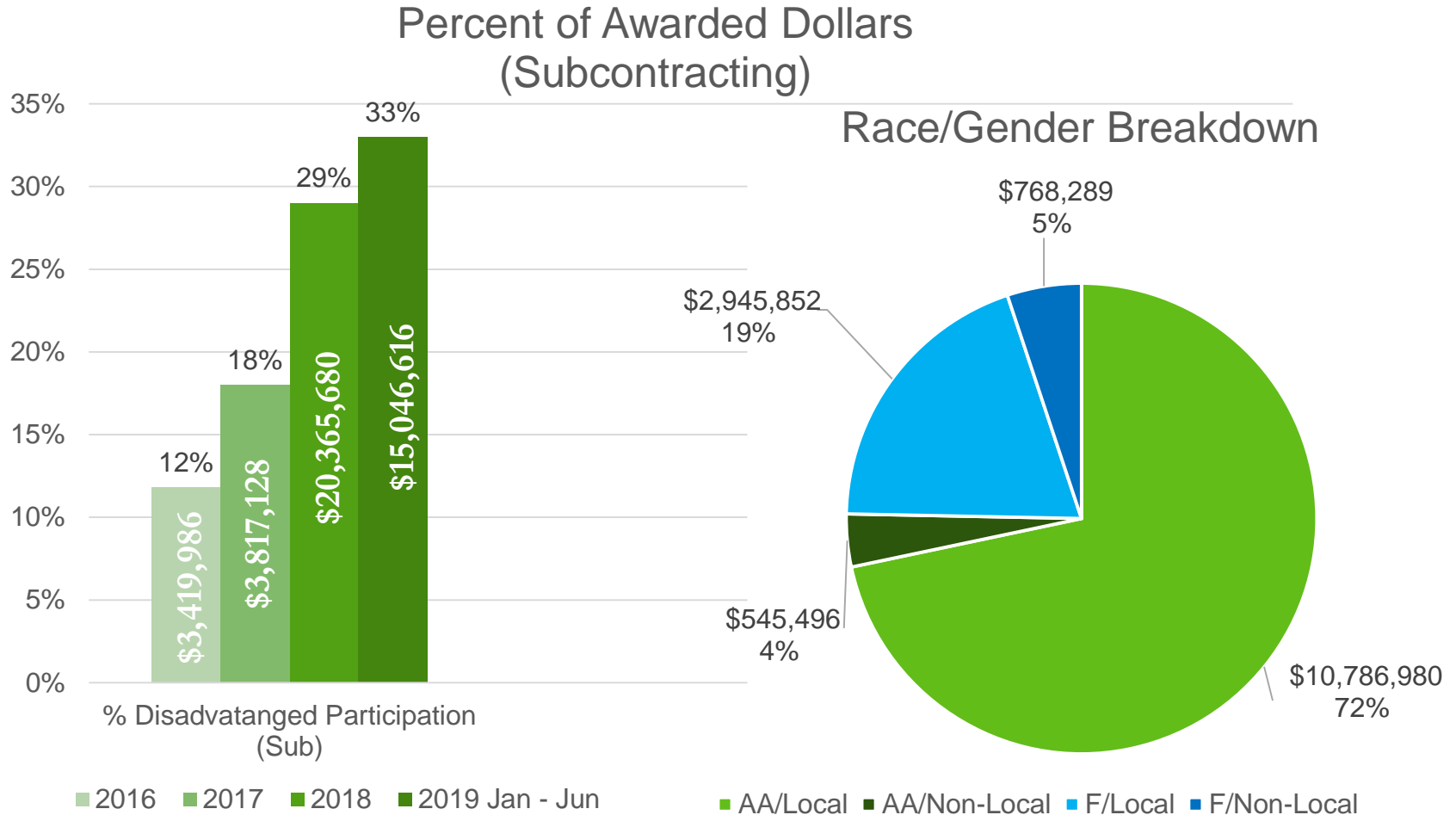
AECOM HUNT
AECOM HUNT
ARCHITECTS

WORK FORCE
SOUTH ATLANTA
WORK FORCE CENTER

LOCAL AND DISADVANTAGED PRIMES



DISADVANTAGED SUBCONTRACTING



Goal Setting Recommendation

- Recommended Data Sources (DOT):
 - GDOT Contractor Directory
 - GDOT UCP Directory
 - Previous M/WBE and DBE participation
 - DOT national DBE goal of 10%
 - City of Savannah 2016 Disparity Study
 - Recommend 20% overall DBE goal with 10% local DBE (LDBE)
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