



# Purchasing Summary

<b>EVENT #</b> 5795	<b>TITLE:</b> Kiteworks Maintenance Renewal	<b>COST:</b> \$29,700.00
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<b>TYPE OF PROCUREMENT:</b> Sole Source	<b>ANNUAL CONTRACT</b> <input type="checkbox"/> <b>ANNUAL MAINTENANCE AGREEMENT</b> <input checked="" type="checkbox"/>	<b>ONE TIME PURCHASE</b> <input type="checkbox"/>
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**CONTRACT TERM (IF APPLICABLE)**  
January 18, 2018 – December 31, 2018

**M/WBE (IF APPLICABLE)**  
N/A

**MATRIX (IF APPLICABLE)**  
N/A

## NOTES

Recommend approval to procure an annual maintenance agreement for Kiteworks from Accellion, Inc. in the amount of \$29,700.00. Kiteworks is a private, cloud-secure, content collaboration platform that enables organizations to share their content with external partners seamlessly, with the highest levels of security and control. The City uses this service for file transfers and sharing with both City staff and external requesters. This is a sole source because Kiteworks is the original software manufacturer and is the only known supplier of this service. It is critical to have maintenance and support from the original provider to ensure authorized, knowledgeable, and timely vendor support when it is necessary. Delivery: As needed. Terms: Net 30 days.

S.S. Accellion, Inc. (Palo Alto, CA)<sup>(D)</sup> \$29,700.00

A pre-bid conference was not conducted as this is a sole source procurement. (D) Indicates non-local, non-minority owned business. Recommend approval.

Local Available: No  
MWBE Available: No  
Total Sent: 1  
MWBE Sent: 0  
Total Received: 1  
MWBE Received: 0  
Vendor Federally Debarred/Suspended: No