



Purchasing Summary

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| EVENT # 5133 | TITLE: Police Interceptors | COST: \$3,282,084.00 |
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| TYPE OF PROCUREMENT: Bid | ANNUAL CONTRACT <input type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/> | ONE TIME PURCHASE <input checked="" type="checkbox"/> |
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CONTRACT TERM (IF APPLICABLE)
N/A

M/WBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)
N/A

NOTES

Recommend approval to procure 117 Ford Police Interceptors from Wade Ford, Inc. in the amount of \$3,282,084.00. These vehicles will replace 35 marked police patrol vehicles and will add 82 marked police patrol vehicles to the City's fleet.

Bids were originally received on May 16, 2017. Council approved the original purchase of 55 marked police patrol vehicles on July 6, 2017 in the amount of \$ 1,542,860.00, which included pricing for options for hands-free communication, blind spot monitoring, reverse sensing, and remappable switches on the steering wheel. The original specifications allowed the City to procure additional Ford Police Interceptors through January 31, 2018, if the City so desired. The recommended vendor has agreed to hold the original unit pricing of \$28,052.00 per vehicle, which includes pricing for the options stated above.

Delivery: As requested. Terms: Net 30 days. The bidders were:

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|------|---|-----------------|
| L.B. | Wade Ford, Inc. (Smyrna, GA) ^(D) | \$1,550,615.00* |
| | O C Welch Ford Lincoln (Hardeeville, SC) ^(D) | \$1,586,695.55* |
| | J C Lewis Ford (Savannah, GA) ^(B) | \$1,646,943.65* |

A pre-bid conference was not conducted as this is a tag-on purchase. (B) Indicates local, non-minority owned business. (D) Indicates non-local, non-minority owned business. (*) Indicates total bid amount. Recommend approval.

Local Available: Yes
 MWBE Available: Yes
 Total Sent: 119
 MWBE Sent: 9
 Total Received: 3
 MWBE Received: 0
 Vendor federally debarred/suspended: No