

Purchasing Notes

EVENT # 8698	TITLE: Employee Dental Insurance	COST: \$No Cost
TYPE OF PROCUREMENT: Sole Source	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>
CONTRACT TERM (IF APPLICABLE) Contract term expires on December 31, 2022		
S/DBE (IF APPLICABLE) N/A		
MATRIX (IF APPLICABLE) N/A		
NOTES		
<p>Recommend approval to award an annual contract for employee dental insurance to Metropolitan Life Insurance Company at no cost to the City of Savannah. The Human Resources Department offers eligible employees, retirees, and family members access to voluntary dental insurance coverage. The estimated premium is to be paid 100% by those members who are enrolled in the insurance coverage. There is no cost to the City of Savannah for this service.</p> <p>The City of Savannah will add a third-tier dental plan as requested by Employee/Retiree participation in the benefit's survey conducted between May-June 2021. The third-tier or platinum dental plan will provide an annual maximum allowance of \$2,000 and add orthodontic coverage of up to \$1500 for minors. The current high plan will increase the annual maximum allowance from \$1,000 to \$1,500.</p> <p>This RFP was facilitated by USI Insurance Services on behalf of the City of Savannah. USI Insurance Services is the City's employee benefits consultant that negotiates, oversees, and advertises the City's benefits contracts. This RFP was sent out to eight (8) proposers with three (3) proposers responding.</p> <p>The proposal was advertised, opened, and reviewed. The contract term expires on December 31, 2022. This contract also includes three (3) available annual renewal options and two (2) extensions. Delivery: As needed. Terms: Net 30 days. The bidders were:</p> <p>L.B. Metropolitan Life Insurance Company (200 Park Avenue, New York, NY 10001)^(D) \$No Cost Guardian Life Insurance Company of America (10 Hudson Yards, New York, NY 10001)^(D) United Concordia Companies, Inc. (1800 Center Street, Camp Hill, PA 17011)^(D)</p> <p>A pre-proposal conference was not conducted. (D) Indicates non-local, non-DBE business. <u>Recommend approval.</u></p> <p>Local available: No Total sent: 8 Total received: 3 Vendor federally debarred/suspended: No</p>		