

Purchasing Summary

EVENT # 4586	TITLE: Voice Communication Lines	COST: \$ 370,620.00
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TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>
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CONTRACT TERM (IF APPLICABLE)
October 26, 2017 – December 31, 2018

M/WBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

Criteria:	Qualifications and Experience (25 points)	Technical Capabilities (25 points)	Fees (40 points)	References (10 points)	Total (100 points)
Proposers					
AT & T	25	25	6.5	25	81.5
Level 3	7	7	40	3	57
DeltaCom	19	18	4	8	49
Windstream	19	15	6	8	48
Seimitsu	5	5	22	3	35
J & R Computer	0	5	8	0	13

NOTES

Recommend approval to extend an annual contract for voice communication lines from AT&T in the estimated amount of \$370,620.00. This contract is used by the Information Technology Department to provide the City with vital voice and data service and includes PRI trunks, voice lines, and DSL modems. AT&T has agreed to hold pricing, terms, and conditions for an additional year.

The method used for this procurement was the request for proposal, which evaluates criteria in addition to cost. The criteria evaluated for this event were qualifications and experience, technical capabilities, references, and fees. There were originally four renewal options for this annual contract. All have been exhausted and an extension for an additional year was approved last year. This contract will go out for bid in the coming months and another extension is necessary until a new award is made.

Proposals were originally received July 20, 2010. The proposal has been advertised, opened, and reviewed. Delivery: As requested. Terms: Net 30 days. The proposers were:

B.P. AT&T Information Systems (Garden City, GA) ^(D)	\$281,313.60*
Level 3 (Brunswick, GA) ^(D)	\$ 45,801.60*
DeltaCom (Savannah, GA) ^(B)	\$471,463.68*
Windstream (Savannah, GA) ^(B)	\$305,820.00*
Seimitsu (Singapore South Asia) ^(C)	\$ 81,600.00*
J&R Computer (Savannah, GA) ^(B)	\$226,313.00*

A pre-proposal conference was not conducted as this is an annual contract extension. (B) Indicates local, non-minority owned business. (C) Indicates non-local, minority-owned business. (D) Indicates non-local, non-minority owned business. (*) Indicates original proposal amount. Recommend approval.

Local Available: Yes

MWBE Available: Yes

Total Sent: 285

MWBE Sent: 6

Total Received: 6

MWBE Received: 1

Vendor Federally debarred/suspended: No