

Purchasing Summary

EVENT # 4586	TITLE: Voice and Data Leased Lines	ESTIMATED COST: \$370,620.00
TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>

CONTRACT TERM (IF APPLICABLE)
January 01, 2019 – December 31, 2019

S/DBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

Proposers	Qualification Experience (25 points)	Technical Capabilities (25 points)	Fees (40 points)	References (10 points)	Total (100 points)
AT & T	25	25	6.5	25	81.5
Level 3	7	7	40	3	57
DeltaCom	19	18	4	8	49
Windstream	19	15	6	8	48
Seimitsu	5	5	22	3	35
J & R Computer	0	5	8	0	13

NOTES

Recommend approval to extend an annual contract for voice communication lines from AT&T in the estimated amount of \$370,620.00. This contract is used by the Department of Information Technology to provide the City with vital voice and data service and includes PRI trunks, voice lines, and DSL modems. AT&T has agreed to hold pricing, terms, and conditions for an additional year.

The method used for this procurement was the request for proposals (RFP), which evaluates criteria in addition to cost. The criteria evaluated for this event were qualifications and experience, technical capabilities, references, and fees. There were originally four renewal options for this annual contract. All have been exhausted and an extension for an additional year was approved last year. This contract is being recommended for another one (1) year extension to allow adequate time for a new RFP to be issued.

Proposals were originally received July 20, 2010. The proposal has been advertised, opened, and reviewed. Delivery: As requested. Terms: Net 30 days. The proposers were:

B.P. AT&T Information Systems (Garden City, GA) (D)	\$281,313.60*
Level 3 (Brunswick, GA)(D)	\$ 45,801.60*
DeltaCom (Savannah, GA) (B)	\$471,463.68*
Windstream (Savannah, GA) (B)	\$305,820.00*
Seimitsu (Singapore South Asia) (C)	\$ 81,600.00*
J&R Computer (Savannah, GA) (B)	\$226,313.00*

A pre-proposal conference was not conducted as this is an annual contract extension. (B) Indicates local, non-minority owned business. (C) Indicates non-local, minority-owned business. (D) Indicates non-local, non-minority owned business. (*) Indicates original proposal amount. Recommend approval.

Local Available: Yes

MWBE Available: Yes

Total Sent: 285

MWBE Sent: 6

Total Received: 6

MWBE Received: 1

Vendor Federally debarred/suspended: No