



Tuesday, September 25, 2018

Savannah Airport Commission
400 Airways Avenue
Savannah, GA 31408
Attn: Fred McCosby

Job: Pelco VideoXpert CCTV Upgrade
Ship To: TBD
FOB: Factory

Quote No: 0925181346
Ship Via: Best

Fred,

This proposal is for a complete upgrade to VideoXpert. We will repurpose approximately 1/2 of the existing workstations and retain the existing NSM storage units but are adding VideoXpert storage. Should the NSM storage units begin to fail prematurely the VideoXpert storage units will meet or exceed current retention rates. I have not included any applicable taxes on material. Let me know if you have any questions.

Regards,

Jim Smith
ICE Automation Group

706.589.8601
jsmith@iceautomationgroup.com

DUNS 037338360
CAGE 48VP6

GSA Contract GS-07F-9323S



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QTY	MODEL	DESCRIPTION	PRICE	TOTAL
1	E1-CMG-SVRP	VideoXpert™ Core Media Gateway Server	\$4,485.92	\$4,485.92
1	VX-A3-ACC	VideoXpert™ Accessory Server	\$1,815.79	\$1,815.79
4	E1-VXS-96	VideoXpert™ 96TB Storage Array	\$36,387.50	\$145,550.00
2	E1-OPS-WKS6	VideoXpert™ OpsCenter Workstation with Upgraded Graphics Card. Enabling use of up to (6) Monitors using Enhanced Decoders	\$2,881.28	\$5,762.56
2	A1-KBD-3D-KIT2	VideoXpert™ Keyboard and 3D SpaceMouse Pro Combo	\$666.77	\$1,333.54
8	VX-A3-DEC	VideoXpert™ Enhanced Decoder for Extra Monitor Support	\$1,455.50	\$11,644.00
5	E1-OPS-WKS	VideoXpert™ OpsCenter Workstation	\$2,543.54	\$12,717.70
1	INSTALLATION	Provide-Install (5) Cat6 Ethernet Drops. Install (1) VideoXpert™ Core Media Gateway Server. Install (1) VideoXpert™ Accessory Server. Install (6) VideoXpert™ Storage Arrays. Install (2) VideoXpert™ OpsCenter Workstations with (6) Monitor Capability. Install (8) VideoXpert™ Enhanced Decoders. Install (5) VideoXpert™ Ops Center Workstations. Cisco Network Switch Configuration Including Core Stack and Edge Switches. VideoXpert™ System Programming, Configuration and Commissioning. VideoXpert™ System Operator Training. Travel Expenses Including Hotel, Meals and Fuel	\$63,050.00	\$63,050.00
				\$246,359.51

CLARIFICATIONS AND EXCEPTIONS	
ITEM	DESCRIPTION
1	Submittals, shop drawings and close-out documents have not been included as part of this proposal
2	Electrical design drawings detailing installation and wiring requirements by others. Drawings supplied in advance and with prior written approval of ICE Automation Group can be "red-lined" as necessary to meet documentation requirements
3	Quote is valid for (30) days. Please reference quotation number when placing order
4	Unless otherwise noted state sales tax has not been included in this proposal. A valid certificate showing tax exempt status must be received at time of order or sales tax will be added
5	Freight charges are based on a good faith estimate at the time of quotation. The addressee listed herein is responsible for all freight charges incurred by ICE Automation Group once order is placed
6	Prices listed above are in US Dollars and do not include applicable taxes
7	The equipment listed herein has been compiled using our best interpretation of the information provided either written or verbal. Final determination as to the applicability of the equipment to the subject installation may require a site survey performed by ICE Automation Group or installing contractor
8	Installation and configuration rates are based on a standard weekly work schedule of Monday to Friday 7:00AM to 4:00PM. Requirements for on-site Installation and configuration outside the standard weekly work schedule including company observed holidays must be approved by ICE Automation Group
9	This quote is for the sole use of the intended customer and is considered confidential information