

Purchasing Summary

EVENT # 3327	TITLE: Security Services for City Hall, Broughton Municipal Building, and Gamble Buildings, Parking Garages, and Ellis Square	COST: Estimated amount of \$476,602.00
TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>

CONTRACT TERM (IF APPLICABLE)
January 1, 2018 through December 31, 2018

M/WBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

	Qualifications & Experience (40 points)	Wages, Benefits, & Training (20 points)	References (10 points)	Local Participation (5 points)	Fees (25 points)	Total (100 points)
Sunstates Security	37.9	20	9.3	0	21.9	89.1
Dynamic Security	35	13.8	10	0	25	83.8
Norred & Associates	34.9	17	9	0	21.8	82.7
Security Associates of Coastal Georgia	20.8	15	5.3	5	22.7	68.8
AP Security	10.7	5.7	4.7	5	20.5	46.6

NOTES

Recommend approval to renew and modify an annual contract for security services with Sunstates Security in the estimated amount of \$476,602.00.

The security services are used to secure City facilities at City Hall, the Broughton Municipal Building, the Gamble Building, the five downtown parking garages, and Ellis Square. This renewal includes a modification to continue security services for the City parking garages and Ellis Square on a month-to-month basis. The services for the garages and Ellis Square can be terminated at any time with 30 days' notice to the contractor. Security services in the garages and Ellis Square will be needed until the Savannah Police Department establishes a downtown unit to patrol these areas. It is anticipated that the garages and Ellis Square will need security coverage for at least three months at an estimated amount of \$26,500.00 per month. Additionally, the vendor has agreed to remain flexible and to work closely with the City if and when the City's facilities and needs change during the course of the contract.

The method used for this procurement was the request for proposal, which evaluates criteria in addition to cost. Proposals were originally received on July 7, 2015. Proposals were evaluated on the basis of qualifications and experience, wages, benefits, and training, references, local vendor participation, and fees. Nine proposals were originally received. Of those nine, five were deemed qualified and fully evaluated. Those fee proposals were opened and the proposers were interviewed.

The contract was originally approved in Council on January 7, 2016 in the amount of \$718,072.60. This is the second of four renewal options. Delivery: As requested. Terms: Net 30 days. The proposers were:

B.P.	Sunstates Security (Raleigh, NC) ^(F)	\$718,072.60*
	Dynamic Security ^(D)	\$629,052.84*
	Norred & Associates, Inc. ^(D)	\$721,962.06*
	Security Associates ^(B)	\$691,629.12*
	AP Security Agency ^(B)	\$768,312.00*

A pre-proposal conference was not conducted as this is an annual contract renewal. (B) Indicates local, non-minority owned business. (D) Indicates non-local, non-minority owned business. (F) Indicates non-local, woman owned business. (*) Indicates original proposal pricing. Recommend approval.