



Purchasing Summary

EVENT # 7009	TITLE: Aerial Ladder Truck	COST: \$1,298,000.00
TYPE OF PROCUREMENT: Sole Source	ANNUAL CONTRACT <input type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input checked="" type="checkbox"/>
CONTRACT TERM (IF APPLICABLE) N/A		
DBE (IF APPLICABLE) N/A		
MATRIX (IF APPLICABLE) N/A		
NOTES		
<p>Recommend approval to procure an aerial ladder truck from Sutphen Corporation in the amount of \$1,298,000.00. The aerial ladder truck will be used by the Savannah Fire and Rescue to provide a ladder truck on all structure fire responses. Replacement is due to operational needs resulting from two Aerial Trucks with catastrophic failures in 2018 removing them from service.</p> <p>As a result of these two failures, Savannah Fire Rescue purchased a replacement ladder truck in 2018, and utilized a rental ladder truck on a temporary basis for the second truck to provide required Fire protection until we had the opportunity for replacement. The rental was terminated in December 2018 with the funding identified to purchase a new Ladder Truck within the Vehicle Replacement fund approved for the FY2019 budget.</p> <p>Impacts of this action for approval will bring the Savannah Fire Apparatus Replacement Plan for ladder trucks to the scheduled level of readiness for FY 2020. This purchase is in line with the City's Strategic Plan and top priority of providing public safety. Savannah Fire Rescue will be able to provide the Standards of Cover for continued uninterrupted service delivery across the City.</p> <p>The method of procurement used for this purchase was a request for proposal issued by the National Joint Powers Alliance (NJPA). Sourcewell (formerly NJPA) is a purchasing cooperative that provides procurement resources and solutions to local and state government agencies, K-12 school districts, higher education institutions, and non-profit organizations at the contractor's lowest available government pricing. Third party audits are performed on all contracts and benchmarking analyses conducted to ensure ongoing value. Sourcewell adheres to a stringent competitive selection process for all contracts offered through the program. Lead governmental agencies issue the competitive solicitations and oversee the evaluation, award, and contractual process.</p> <p>Cooperative purchasing is authorized as an appropriate procurement method in Division 10 Section 4-4152 of the City of Savannah's purchasing ordinance.</p> <p>Proposals were received from 18 respondents March 1, 2018. An evaluation selection team comprised of Sourcewell staff evaluated all 32 proposals received. A contract was awarded by Sourcewell and a master agreement was signed for a four-year period on April 16, 2018. Delivery: As needed. Terms: Net 30 days. The proposer was:</p> <p>S.S. Sutphen Corporation (Dublin, OH)^D \$1,298,000.00</p> <p>A pre-bid conference was not conducted as this is a sole source procurement. (D) Indicates non-local owned business. Recommend approval.</p>		

Local Available: No

Total Sent: 1

Total Received: 1

Vendor Federally Debarred/Suspended: No