

Purchasing Summary

EVENT # 7652	TITLE: Grounds Maintenance at Laurel Grove North Cemetery	COST: \$136,500
TYPE OF PROCUREMENT: Bid	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>
CONTRACT TERM (IF APPLICABLE) Contract term expires on December 31, 2020		
S/DBE (IF APPLICABLE) This event had a 20% DBE goal, of which half (10%) was to be met by a local DBE contractor. The recommended bidder, Garcia Services, LLC, submitted DBE participation at the subcontractor level in the amount of 20% using Venson Lawn and Landscape (Savannah, GA) ^(A) .		
MATRIX (IF APPLICABLE) N/A		
NOTES		
<p>Recommend approval to award an annual contract to Garcia Services, LLC up to \$136,500. This contract will provide bi-weekly ground maintenance services at Laurel Grove North Cemetery located at 802 West Anderson Street in District 1.</p> <p>The apparent low bidder, Venson Lawn & Landscapes, was not selected due to the following past performance issues:</p> <ul style="list-style-type: none"> • Lots left untouched and debris piles not picked up; • Multiple call backs to finish incomplete work; • Only 27% of their maintenance cycles were completed according to the contract standards upon first inspection; • Failure to submit a 30-day corrective action plan after being sent a corrective action letter on November 1st, 2019. <p>Per section 1.7 of the City's Terms and Conditions "The City reserves the right to reject any or all bids and to waive any irregularities or technicalities in bids received whenever such rejections or waiver is in the best interest of the City. The City reserves the right to reject the bid of a bidder who has previously failed to perform properly or complete on time contracts of a similar nature, or a bid from a bidder whom investigation shows is not in a position to perform the contract.</p> <p>Venson Lawn & Landscapes will remain the subcontractor on this contract with Garcia Services, LLC being the principal. As a subcontractor, management of Venson Lawn & Landscapes will be the responsibility of Garcia Services, LLC. Despite past performance issues, Cemetery management believes that Garcia Services has the resources to successfully fulfill this contract and to ensure that the quality of services performed by Venson Lawn & Landscape remains consistent with contract standards.</p> <p>The bid was advertised, opened, and reviewed. The contract term expires on December 31, 2020. This contract includes four available annual renewal options. Delivery: As needed. Terms: Net 30 days. The bidders were:</p>		
L.B.	Garcia Services LLC (Savannah, GA) ^(B)	\$136,500.00
	Venson Lawn and Landscape (Savannah, GA) ^(A)	\$119,002.00
	J. Corbett Enterprise, Inc. (Savannah, GA) ^(F)	\$156,819.00

A pre-proposal conference was conducted and four of vendors attended. (A) Indicates local, DBE-owned business. (B) Indicates local, non-DBE owned business. (F) Indicates a local, non-DBE owned business possessing a City Business Tax Certificate for less than one year prior to the release of the bidding opportunity. Recommend approval.

Local vendors sent notification via the supplier portal: Yes

Total sent: 258

Total received: 3

DBE received: 1