

Purchasing Summary

EVENT #7294	TITLE: Surplus Property 740 Chevis Road	COST: Revenue Generating
TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>

CONTRACT TERM (IF APPLICABLE)
N/A

DBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

Proposer	Evidence of Financial Capacity (10 points)	Proposed Use/Scope of Work (25 points)	Timeline Schedule (10 points)	Fees (50 points)	Local Vendor Participation (5 points)	Total (100 points)
Roger Burge, Jr. Georgia Plantation Solutions, Inc.	9.6	20	9.6	50	0	89.2
Anistashia Knight & Stacy Eugene Knight, III	8.3	18.3	6.3	24.29	0	57.19
Kenneth A. Johnson	9	18.3	9.6	12.86	0	49.76
Leah and Michael Harrison	8.3	18.3	9.6	8.6	0	44.8
James and Iva Thomas	1.6	18.3	8	7.14	0	35.04

NOTES

Recommend approval to award the sale of Surplus Property 740 Chevis Road to Roger Burge, Jr. Georgia Plantation Solutions, Inc. in the amount of \$175,000.00. The City-owned property located at 740 Chevis Road (PIN 11004 04022) is a former fire station building and garage containing +/- 1,920 square feet. The property is located in unincorporated Chatham County. The property was acquired on April 16, 2007 at a purchase price of \$160,000. Upon acquisition, the City improved the site with a modular dorm and metal apparatus bay.

A replacement site for Fire Station # 15 (Sweetwater Station) was constructed and completed in late 2018 as a replacement site for 740 Chevis Road. As a result, the property was declared surplus and available for sale during the regularly scheduled City Council meeting on January 31, 2019. A request for proposals (Event #7294) was issued to invite proposals for acquisition of the property. The City's annual contract real estate broker (Colliers International) marketed the property to the public beginning August 5, 2019 until the event closed on October 8, 2019.

Five qualified proposals were received and evaluated by an interdisciplinary committee. Georgia Plantation Solutions, LLC, an aquatic management contractor based in Richmond Hill, Georgia was the highest rated bidder. State law requires the City either award the sale to the highest rated proposer, or reject all bids.

The highest rated proposal includes a plan to use the property to store small boats, utility vehicles, and small trucks. The proposer has agreed to pay a price of \$175,000.00 to acquire the property within 60 days of a fully executed contract. Request acceptance of the proposal, award of the sale to Georgia Plantation Solutions, LLC, and authorization for the City Manager to execute the purchase and sale agreement, deed, and associated closing documents once finalized.

The method used for this procurement was the request for proposals (RFP) which evaluates criteria in addition to cost. The criteria used for this RFP were evidence of financial capacity, proposed use/scope of work, timeline schedule, local vendor participation, and fees.

The proposal was advertised, opened, and reviewed. Delivery: As needed. Terms: Net 30 days. The proposers were:

B.P.	Roger Burge, Jr. Georgia Plantation Solutions, Inc. (Richmond Hill, GA)(D)	\$175,000.00
	Anistashia Knight and Stacey Eugene Knight, III (Richmond Hill, GA)(D)	\$85,000.00
	Kenneth A. Johnson (Savannah, GA)(B)	\$45,000.00

Leah and Michael Harrison (Savannah, GA)(B)
James and Iva Thomas (Chatham County, GA)(D)

\$31,000.00
\$25,000.00

A pre-bid conference was not conducted. (D) Indicates non-local, non-DBE business. (B) Indicates a local, non-DBE business.
Recommend approval.

Local Available: Yes
Total Sent: 417
Total Received: 5
DBE Received: 0
Vendor Federally Debarred/Suspended: No