### Purchasing Summary

<table>
<thead>
<tr>
<th>Event #4902</th>
<th>Title: HVAC Maintenance for Water Treatment Facilities</th>
<th>Estimated Cost: $75,000.00</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Type of Procurement:</strong> Bid</td>
<td><strong>Annual Contract □</strong></td>
<td><strong>One Time Purchase □</strong></td>
</tr>
<tr>
<td><strong>Contract Term (If Applicable):</strong></td>
<td>January 1, 2020 through December 31, 2020</td>
<td></td>
</tr>
<tr>
<td><strong>S/DBE (If Applicable):</strong></td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td><strong>Matrix (If Applicable):</strong></td>
<td>N/A</td>
<td></td>
</tr>
</tbody>
</table>

**Notes**

Recommend approval to renew an annual contract for HVAC maintenance for Water Treatment Facilities with Boaen Mechanical Services, Inc. in the estimated amount of $75,000.00. The services will be used by the Water Supply and Treatment Department to maintain the HVAC systems in those facilities. At the time of award, the City of Savannah’s Purchasing Ordinance stated that, in the event a local vendor submits a bid that is within 2% of the low bid submitted by a non-local vendor, the local vendor shall be afforded the opportunity to match the non-local low bidder’s pricing. The original low bidder was Southern Atlantic Mechanical in the amount of $63,948.00. Boaen Mechanical Services, Inc.’s original bid was $64,581.02. Since Boaen Mechanical Services, Inc.’s original bid was within 2% of the low bid, it was offered the opportunity to match the low bidder’s pricing. Boaen Mechanical Services, Inc. agreed to match the low bidder’s pricing.

Council originally approved this contract on May 25, 2017 in the amount of $63,948.00. This is the third of three renewal options available.

Delivery: As needed. Terms: Net 30 days. The bidders were:

- L.B. Boaen Mechanical Services, Inc. (Savannah, GA) (B) $63,948.00* **
- Southern Atlantic Mechanical (Charleston, SC) (D) $63,948.00*
- Edge Air Conditioning and Refrigeration (Pooler, GA) (D) $65,150.00 *
- Southern Air Conditioning (Garden City, GA) (D) $68,580.00*

A pre-bid conference was not conducted as this is an annual contract renewal. (B) Indicates local, non-minority owned business. (D) Indicates non-local, non-minority owned business. (*) Indicates original bid pricing. (**) Indicates local vendor matched non-local vendor pricing. Recommend approval.

Local Available: Yes
MWBE Available: Yes
Total Sent: 317
MWBE Sent: 51
Total Received: 4
MWBE Received: 0
Vendor federally debarred/suspended: No