### Purchasing Summary

<table>
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<tr>
<th>EVENT #</th>
<th>TITLE: Traffic Sign Faces</th>
<th>COST: in the estimated amount $70,000</th>
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<tr>
<th>TYPE OF PROCUREMENT: Bid</th>
<th>ANNUAL CONTRACT ☒</th>
<th>ANNUAL MAINTENANCE AGREEMENT □</th>
<th>ONE TIME PURCHASE □</th>
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**CONTRACT TERM (IF APPLICABLE)**
November 7, 2019 through December 31, 2020

**S/DBE (IF APPLICABLE)**
This project was not identified as an SBE project because the requirement of three certified SBEs could not be met at the time this bid was released.

**MATRIX (IF APPLICABLE)**
N/A

### NOTES
Recommend award an annual contract for traffic sign faces to Osburn Associates, Inc. in the estimated amount of $70,000. This contract will be used by the Traffic Engineering Department to provide street/traffic sign faces, reflective sheeting, and associated materials to be utilized for fabricating signs for the City of Savannah.

The bid was advertised, opened, and reviewed. Delivery: As needed. Terms: Net 30 days. The bidders were:

- **L.B. Osburn Associates. Inc. (Logan, OH)**<sup>D</sup> $62,945.50
- **Garden State Highway Products (Vineland, NJ)**<sup>D</sup> $72,245.32
- **Vulcan Inc. (Foley, AL)**<sup>D</sup> $77,512.25
- **Korman Signs, Inc. (Henrico, VA)**<sup>D</sup> $88,493
- **Lightle Enterprise of Ohio (Frankfort, OH)**<sup>D</sup> $124,983.55
- **The Kennickell Group (Savannah, GA)**<sup>B</sup> $348,952

A pre-bid conference was conducted and two vendors attended. (B) Indicates local owned business. (D) Indicates non-local owned business. Recommend approval.

Local Available: Yes
Total Sent: 321
Total Received: 6
Vendor Federally Debarred/Suspended: No