

## Purchasing Summary

<b>EVENT #</b> 3461	<b>TITLE:</b> Cellular Services	<b>ESTIMATED COST OF:</b> \$699,504.00
<b>TYPE OF PROCUREMENT:</b> RFP	<b>ANNUAL CONTRACT</b> <input checked="" type="checkbox"/> <b>ANNUAL MAINTENANCE AGREEMENT</b> <input type="checkbox"/>	<b>ONE TIME PURCHASE</b> <input type="checkbox"/>

**CONTRACT TERM (IF APPLICABLE)**  
August 17, 2019 to August 16, 2020

**M/WBE (IF APPLICABLE)**  
N/A

**MATRIX (IF APPLICABLE)**

	Functional Fit (20 points)	Business Process (20 points)	Disaster Recovery Plan (10 points)	Local Vendor Participation (5 points)	Fees (45 points)	Total (100 points)
Verizon	20	20	10	5	45	100
AT & T	20	20	10	5	43	98

### NOTES

Recommend approval to renew an annual contract for cellular services with Verizon in the estimated amount of \$699,504.00. These services will be used by the Department of Information Technology to provide cellular devices and service City-wide. Current cellular service levels include: 114 cell phones, 649 iPhones, 613 air cards, and 62 iPads in use throughout the City. The vendor has agreed to hold unit pricing for all devices under this contract. This is the final renewal on this contract and it will go back out to bid in 2020.

Proposals were originally received on June 17, 2014. Council originally approved this contract on July 10, 2014 in the amount of \$489,822.60. This is the fourth of four renewal options available. Pricing is based on the cost per unit, and the vendor has agreed to hold unit pricing for all devices under the contract. Delivery: As needed. Terms: Net 30 days.

The proposers were:

B.P.	Verizon	(Savannah, GA) <sup>(B)</sup>	\$489,822.60*
	AT&T	(Savannah, GA) <sup>(B)</sup>	\$513,827.88*

A pre-bid conference was not conducted as this is an annual contract renewal. (B) Indicates local, non-minority owned business. (\*) Indicates original bid pricing based on 2014 number of cellular devices and usage. Recommend approval.

Local Available: Yes  
 MWBE Available: Yes  
 Total Sent: 81  
 MWBE Sent: 9  
 Total Received: 2  
 MWBE Received: 0  
 Vendor federally debarred/suspended: No