

Purchasing Summary

EVENT # 6407	TITLE: Recyclable Material Processing	COST: \$810,000
TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>

CONTRACT TERM (IF APPLICABLE)
January 1, 2020 – December 31, 2020

DBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

Proposer	Qualifications and Experience (40 points)	Technical Capabilities (25 points)	References (10 points)	Fees (20 points)	Local Vendor Participation (5 points)	Total (100 points)
Pratt Recycling, Inc.	37.00	23.00	10.00	20.00	0.00	90.00

NOTES

Recommend approval to renew an annual contract for recyclable material processing with Pratt Industries, Inc. in an amount up to \$810,000. This contract reflects an increase from \$100 per ton to \$150 per ton for single-stream recyclable materials. Single-stream material collection represents the most efficient process for the citizens. Historically, 40% of single-stream materials was exported to China for remanufactured materials. In 2018, China essentially eliminated the importation of single-stream recyclables, which increased the amount of recyclables on the United States market. This change has resulted in a significant cost increase to municipal governments nationwide as they manage legacy recycling programs.

The City of Savannah Sanitation Department monitors curbside participation rates. Data shows that approximately 48% of citizens participate in the recycling program. The 2020 budget proposes a sanitation fee increase of \$1.02 per month for each residential account. This includes the 19 cents per month for this contract modification.

The method used for this procurement was the request for proposals (RFP) which evaluates criteria in addition to cost. The criteria used for this RFP included qualifications and experience, technical capabilities, references, local vendor participation, and fees.

The contract was originally approved by City Council on December 20, 2018 in the amount of \$696,000. This is the first of three renewal options available. The contract term shall be January 1, 2020 through December 31, 2020. Delivery: As requested. Terms: Net 30 days. The proposer was:

B.P. Pratt Recycling, Inc. (Atlanta, GA)(D) \$696,000*

A pre-bid conference was not conducted as this is a renewal. (D) Indicates non-local, non-minority owned business. (*) Indicates original proposal price. Recommend approval.

Local available: No
Total sent: 517
Total received:1
Vendor federally debarred/suspended? No