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November 14, 2018

EE Reed
ATTN: Troy Meeks, Project Manager
7505 Waters Ave, Suite B8
Savannah, GA 31406

RE: Savannah Jumbo GA FIS – PCO #8 Conclusion \$14,127.00

Dear Troy,

In review of the supporting documents provided by EE Reed, the cost of this change order is associated with the labor and materials for changing seventeen types of doors and frames originally designed for use in this project. U.S. Customs and Border Protection determined that the seventeen doors and frames identified needed to be a heavier gauge for security reasons.

Respectfully,

Project Manager

October 9, 2018

Attn: Troy Meeks

RE: PCO #8 Correction

Troy her reference prices are my cost from the manufacturer. I am not selling these for nothing, and losing on labor and freight. I made a mistake and had 18 doors priced. Below is the price for 17 doors.

Total of (17) hollow metal doors changed to 12 ga.

Cost $\$718.00 \times 17 =$ \$12,206.00

Mark up (overhead, delivery, handling, profit)- \$3,661.80

Freight (from vendor to my warehouse- \$600.00

Packaging charge from vendor- \$120.00

Credit for original 17 HM doors @ \$291.00 ea \$(4,950.00)

Credit for 22 frames 14ga to 16ga .6 pounds per SF of material less @ \$21.15 ea \$(465.30)

I am not aware of the 18ga door referenced for credit.

Matt Robinson

Advanced Door Systems