

Purchasing Summary

EVENT # 4795	TITLE: Microwave Network Replacement	COST: \$702,687.75
---------------------	---	---------------------------

TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>
---------------------------------	--	---

CONTRACT TERM (IF APPLICABLE)
June 8, 2017 through June 7, 2018

M/WBE (IF APPLICABLE)
The MWBE goal for this project is 11% (11% MBE and 0% WBE). Williams Communications submitted MWBE participation of 11%, with 11% MBE using Quality Communication (Savannah, GA) ^(A).

MATRIX (IF APPLICABLE)

Proposer	Tech Support Availability And Cost (10 Points)	Motorola System and fault management interface (15 Points)	Fees (45 Points)	Product Guaranteed Lifecycle (15 Points)	MWBE Participation (10 Points)	Local Vendor Participation (5 Points)	Total (100 Points)
Williams Communications	10	10	42.5	15	10	0	87.5
Motorola Solutions	10	15	26.93	15	6.36	0	73.29
Nokia	1	10	39.99	0	10	0	60.99
Communication Infrastructure Corporation	0	0	34.76	15	10	0	59.76
Seamless Mobility	5	0	45	0	0	0	50

NOTES

Recommend approval to award an annual contract for microwave network replacements from Williams Communications in the amount of \$702,687.75. This is a joint venture with Chatham county to replace the obsolete microwave radio network with a new Internet Protocol based digital microwave radio network. The network supports all two way radio communication used by public safety and all other government services in the City, County and other municipalities. The City's portion of this purchase is \$356,696.75 and the County's portion being \$345,991.00.

The method of procurement for this purchase was the request for proposal (RFP), which evaluates criteria in addition to cost. Criteria evaluated for this RFP were technical support, Motorola System and fault management interface, product guaranteed lifecycle, MWBE participation, local vendor participation, and fees. The proposal was advertised, opened, and reviewed.

The contract term will be from June 8, 2017 through June 7, 2018. Delivery: As needed. Terms: Net 30 days. The proposers were:

B.P.	Williams Communications (Rome, GA) ^(D)	\$ 702,687.75
	Motorola Solutions, Inc. (Atlanta, GA) ^(D)	\$1,109,000.00
	Nokia (Murray Hill, NJ) ^(D)	\$ 746,689.40
	Communication Infrastructure Corporation (Austin, TX) ^(D)	\$ 859,152.00
	Seamless Mobility (Mooresville, NC) ^(D)	\$ 663,574.00

A pre-bid conference was conducted and four vendors attended. (D) Indicates non-local, non-minority owned business. Recommend approval.

Local Available: Yes

MWBE Available: Yes

Total Sent: 458

MWBE Sent: 69

Total Received: 5

MWBE Received: 0

Vendor federally debarred/suspended: No