



# Purchasing Summary

<b>EVENT #5348</b>	<b>TITLE:</b> Legislative Services	<b>COST:</b> \$120,000.00
<b>TYPE OF PROCUREMENT:</b> RFP	<b>ANNUAL CONTRACT</b> <input checked="" type="checkbox"/> <b>ANNUAL MAINTENANCE AGREEMENT</b> <input type="checkbox"/>	<b>ONE TIME PURCHASE</b> <input type="checkbox"/>

**CONTRACT TERM (IF APPLICABLE)**  
October 12, 2017 – October 12, 2019

**M/WBE (IF APPLICABLE)**  
N/A

**MATRIX (IF APPLICABLE)**

Proposer	Proposer's qualifications, experience, etc.  (50 points)	Understanding of scope of services and methodology  (15 points)	References  (10 points)	Fees  (25 points)	Total  (100 points)
ConnectSouth	48.6	15	10	25	98.6
Government Solutions, LLC	43.8	13.6	9.4	16.7	83.5
McGuire Woods Consulting, LLC	37.2	12.2	8	19.2	76.6

## NOTES

Recommend approval to award a two year contract for legislative services to ConnectSouth in the amount of \$120,000.00. The cost of the contract per year will be \$60,000.00. This contract will be used to provide professional representation and liaison with the Georgia General Assembly, Chatham County Legislative Delegation, and the executive departments and agencies of the State of Georgia.

Nine (9) proposals were received. Of those nine, three (3) were selected for interviews and asked to provide a best and final offer. The proposal was advertised, opened, and reviewed. Delivery: As needed. Terms: Net 30 days. The proposers were:

B.P. ConnectSouth (Atlanta, Georgia) <sup>(D)</sup>	\$120,000.00*
Government Solutions, LLC (Atlanta, Georgia) <sup>(D)</sup>	\$180,000.00*
McGuire Woods Consulting, LLC (Atlanta, Georgia) <sup>(D)</sup>	\$156,000.00*

A pre-bid conference was conducted and three (3) vendors attended. (D) Indicates non-local, non-minority owned business. (\*) Indicates fee for two years. Recommend approval.

Local Available: Yes  
 MWBE Available: Yes  
 Total Sent: 395  
 MWBE Sent: 59  
 Total Received: 9  
 MWBE Received: 0  
 Vendor federally debarred/suspended: No