



Request for Quotation (RFQ)

Project: AIRFIELD MARKING REMOVAL AND PAINTING

Project Number: OPS-20-01

RFQ Due Date: January 28, 2020 at close of business (5:00 PM)

Vendor must fill in the information below:

Company Name: HASCO, INC.

Address: 7206 Horseshoe Bend Trail

City/State/Zip: Summerfield, NC 27358

Contact Name: Brandon Garcia

Title: Project Manager

Contact Phone & Cell: (336) 643-5557 ; Cell (336) 601-7508

Fax: (336) 643-1977

Email: (Point of Contact): Contact@hascousa.com

Addresses for submitting RFQs are as follows:

Mailing Address

Ms. Crystal Mercado
 Savannah Airport Commission
 400 Airways Avenue
 Savannah, GA 31408
 cmercado@flysav.com

RFQs must be date and time stamped by the Savannah Airport Commission ("SAC", or "Commission") no later than the due date and time specified for RFQs to be considered. It is the sole responsibility of the Vendor to make sure the submitted RFQ is received in the SAC Administration Department by the due date and time. The Commission assumes no responsibility for delivery of RFQs.

1.0 INTRODUCTION:

- 1.1 Project:** The Savannah Airport Commission (SAC) is requesting quotations from qualified companies to complete an airfield marking removal and painting project (The "Project") per section 2.0 of this RFQ.
- 1.2 Pre-Conference:** None.
- 1.3 Receipt for RFQ and Addendum(s):** It is the sole responsibility of the Vendor to assure that they have received the entire RFQ or any Addendum(s) issued. The Commission reserves the right to, and may amend, modify or cancel this RFQ at any time, at its sole discretion. In the event it becomes necessary to revise or supplement any part of this RFQ, written addenda shall be emailed to the Vendors using the contact information provided to SAC. It is the Vendors responsibility to check their email daily, and as such, the Vendor will be held accountable for any clarifications or amendments to the RFQ. Vendors shall acknowledge receipt of any Amendments to this RFQ by signing and returning the Addendum with the RFQ submittal.
- 1.4 RFQ Submittal:** One complete hard copy containing responses required in Section 5.0, Section 6.0, and Section 7.0 of the RFQ, must be received in the SAC Administration Offices by the due date and time specified to be considered. Alternatively, RFQ's may be emailed to cmercado@flsav.com. SAC will acknowledge emailed RFQs by way of a response email to the sender, and then and only then will the received response to the Vendor be acknowledgement that the RFQ was "received" by SAC. RFQs must be received by the due date and time specified to be considered. It is the sole responsibility of the Vendor to assure the RFQ has been received by SAC.
- 1.5 RFQ Opening:** The opening of this RFQ will **not** be a public opening. No RFQ information will be available until after an award has been made. Once an award is made, the awarded Vendor(s) will be notified via email.
- 1.7 Certification:** Persons and equipment used on the Project will be as described or better that what is contained in the scope of this RFQ.
- 1.8 Prices to be Firm:** Prices quoted in the RFQ will be firm unless a change of scope or intent of the Project is modified by SAC.
- 1.9 Payment Terms:** Prompt payment discounts will be considered in determining cost, unless otherwise stated. Specify payment terms: **30 business days**
- 1.10 Project Timeline:** Vendor must be able to mobilize and complete the Project within sixty (60) days of award by SAC.
- 1.11 Contract PO Document:** The Commission will consider its executed Purchase Order (PO) as the contract document between SAC and the awarded Vendor.

2.0 Scope of Project

Paint Removal – 48,000 ft²

Generally, removal will consist of 6" wide yellow lines surrounded by 1 ea 6" wide black lines located on either side.

Line Painting

Yellow Type 2 with Type 1 Reflective Media - 16,000 ft²

Black Type 2 – 31,000 ft²

2.1 Paint will be removed, and lines will be painted according to FAA Advisory Circular 150/5340-1, current edition.

2.2 General Scope Conditions

- 2.2.1 Water source located on airport property
- 2.2.2 Marking removal and painting are located on both asphalt and concrete surfaces
- 2.2.3 Removal waste will be properly disposed of at the SAC Airfield Operations facility.
- 2.2.4 Pavement joints are to be protected from damage during the paint removal process.
- 2.2.5 Work schedule will be dependent on location of work on the airfield. Vendor should expect both daylight and nighttime work as part of the project scope.

3.0 GENERAL REQUIREMENTS:

3.1 Terms and Conditions: Vendor agrees to abide by all the terms and conditions contained in this RFQ. Any exceptions to the requirements of this RFQ, or the SAC terms and conditions of this RFQ shall be noted in writing, with detailed explanation, and included with the RFQ submittal by using the attached exceptions sheet. The contractor acknowledges that taking exceptions to this RFQ may subject the response submittal to be rejected.

3.2 Discussions and Questions: All questions must be submitted in writing and directed to the Savannah Airport Commission Operations Department at cmercado@flsav.com in order to be considered. The Vendor shall not attempt to discuss any aspects of the request with any other party except for the email address described in 3.2 of this RFQ. No verbal agreements will be considered during the bid/quote process. SAC reserves the right to reject the bid/quote of any Vendor violating this provision.

3.3 Completeness: All requested information and required forms must be completed, signed, and submitted with this document to constitute a proper bid/quote. The entire package must be returned, complete with all required forms, signature, and information. Failure to complete or comply with any part of the specifications or requirements in this RFQ may constitute a basis or

- 3.13 Acceptance of Material:** The materials delivered shall remain the property of the Vendor pending physical inspection and acceptance to the satisfaction of SAC. In the event the material supplied to SAC is found to be defective or does not conform to specifications, the Commission reserves the right to cancel the order upon written notice to the Vendor and return the product(s) to the Vendor at the Vendor's expense, and to invoke the provisions of the section titled "Default".
- 3.14 Default:** Any contract made between SAC and the Vendor be cancelled by SAC in whole or in part via written notice, upon the vendor's non-performance or violation of contract terms. An award may be made to the lowest quoting vendor for material or services specified, and purchases may be made on the open market. The defaulting vendor shall be liable for costs to the Commission in excess of the defaulted contract prices. The Vendor shall continue the performance of this contract to the extent any part is not terminated under the provisions of this clause.
- 3.15 Guarantee:** The vendor shall unconditionally guarantee the materials and workmanship on all materials and/or services for the vendor's specified guaranteed period, unless otherwise stated. Within the guarantee period, if any defects occur which are due to faulty material and/or services to the complete satisfaction of the Commission. These repairs, replacements, or adjustments shall be made only at a time lest detrimental to the operation of the Commission's business.
- 3.16 Add/Delete Items:** During the term of the contract, items and or services may be added and/or deleted to the contract upon agreement between the successful Vendor and SAC.
- 3.17 Reimbursement:** The Commission will not reimburse the Vendor for any costs associated with the preparation and submittal of any RFQ response, or for any travel and/or per diem costs that are incurred.
- 3.18 Gratuity:** The Vendors shall not offer gratuities, favors, or anything of monetary value to any official, employee or agent of the Commission as a means of influencing consideration of this RFQ.
- 3.19 Cost:** The Commission is under no obligation to award this project to the Vendor offering the lowest cost request. Evaluation criteria in this document shall be used in determining the award.
- 3.20 Submitted Material:** All requests, responses, inquiries, or correspondence relating to, or in-reference to this document submitted by Vendors shall become the property of the Commission when received. Once an award is made, all excess copies the Vendor's request may be destroyed.
- 3.21 Outside Estimates:** The Commission reserves the right to obtain an outside estimate, or to have the product or service provided outside of this contract when it is in the best interest of the Commission.
- 3.22 Confidentiality/Proprietary Information:** All information submitted in or within Vendor's request will be subject to the Georgia's Open Records Act (GORA). There is no guarantee that any such information would be exempt from disclosure under the GORA, and SAC is under no obligation to determine whether such information is exempt from disclosure. Therefore, vendor should not include in or with your request any information that you consider to be confidential or proprietary.
- 4.0 SPECIAL CONDITIONS:**

- 4.1 Mandatory Requirements:** The Commission has established certain requirements with respect to solicitations to be submitted by Vendors. Whenever the terms "shall", "must", "will" or "is" are used in the package, the specifications being referred to is a mandatory requirement. Failure to meet any requirement(s) may cause rejection of the Vendor's submittal.
- 4.2 Tax Exempt:** The Commission is exempt from State Sales Tax. If a tax- exempt certificate is necessary, please contact the SAC Purchasing Department.
- 4.3 Minority Business:** The Commission encourages all small and minority business enterprises to participate. The Minority form must be completed and submitted with this RFQ.
- 4.4 Indemnification:** Seller/Vendor agrees for itself and its contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitor and licenses to indemnify, protect, save and hold harmless the SAC, its members, directors, officers, employees, and agents against any expense, loss or liability paid, suffered or incurred, including any environmental fines and/or penalties, as a result of any breach by Seller/Vendor, Seller/Vendor's agents, servants, employees, patrons, contractors or subcontractors, suppliers, customers, visitors or licenses of any covenant or condition of any agreement with Buyer/SAC or as a result of the seller's/buyer's work or a product or service provided by seller/vendor or the seller's/Vendor's use, occupancy or presence on SAC's property or the carelessness, negligence or improper conduct of seller/Vendor, seller's/Vendor's contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitors, or licenses. Such indemnification shall be to the extent caused in whole or in part by negligent acts or omissions by the Seller/Vendor, its contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitors or licensees. Seller/vendor agrees to defend buyer/SAC from any legal or equitable actions brought against buyer/SAC based on the work or a product or service provided by seller/vendor or the carelessness, negligence or improper conduct of Seller/Vendor, Seller's/Vendor's contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitors, or licensees and pay all expenses and attorney fees in connection therewith. Nothing herein shall be construed as requiring Seller/Vendor or any other person, firm or corporation to indemnify against any portion or percentage of such claim or loss, if any, caused by the negligence of SAC, its members, directors, officers, agents or employees.
- 4.5 Changes and Alterations:** The Commission reserves the right to make any alterations in the RFQ and/or contract as may be necessary due to changing conditions found during the project. The Vendor shall not claim forfeiture of contract by reasons of such changes by the SAC representative. If such changes increase or decrease the amount of the work or materials, the Vendor will be paid according to the quantity of product delivered at the prices established for such work under the contract. Any alterations or changes that diminish the scope of work or materials shall not constitute a claim for damages or for the loss of anticipated profits. Any alterations from the original job estimate provided by vendor must be submitted in writing and must be approved by the designated SAC Representative.
- 4.6 Cure and Cover Clause:** If a successful Vendor fails, or SAC concludes that there is a reasonable likelihood that the Vendor will not be able to timely perform its obligations under this RFQ and/or

contract, SAC may (in addition to any other contractual, legal, or equitable remedies) proceed to take any of the following actions after a five (5) day written notice to the Vendor.

- (A) Withhold any monies then or next due to the Vendor; or
- (B) Terminate the contract and obtain the deliverables (or equivalent) or portion thereof (or equivalent) from a third party, pay the third party for the same, and withhold the amount so paid from any money then or thereafter due party Vendor and hold Vendor liable for any amounts paid to the third party (or parties) to the extent that withholding payments to the Vendor does not cover SAC's cost of cover.

4.7 The Savannah Airport Commission Reserves the Right:

- (a) to award bids/quotes received on individual items, or on the entire list of items; and
- (b) to reject any or all bids/quotes or any part thereof; and
- (c) to waive any irregularities and/or technicalities on the bids/quotes; and
- (d) to accept the bid/quote that is in the best interest of SAC; and
- (e) to obtain clarification or additional information; and
- (f) to purchase either selected items, or to not select any Vendor or purchase any goods and/or services resulting from this request; and
- (g) to reject any Vendor who has previously failed to perform properly or complete on time projects of a similar nature, or
- (h) to reject any Vendor whom investigation shows Vendor is not in a position to perform the project and/or service as specified in this RFQ.

4.8 Basis of Award: The basis of evaluation will be low bid/quote considering price, Vendor availability to seek or exceed SAC's specifications and requirements. The bid/quote is subject to be awarded to the most responsive and responsible Vendor whose bid/quote is evaluated to be the most advantageous to the Commission, considering price and other factors. The award can be made to one or multiple Vendors, whichever is in the best interest of the Commission. Other suppliers and tertiary suppliers may be selected to fill orders or provide contracted services of the primary supplier cannot make provision to the Commission when time is of the essence.

SECTION 5.0 – Vendor Certification

By responding to this RFQ, the offeror understands and agrees to the following:

1. That the submitted solicitation constitutes an offer, which when accepted in writing by SAC, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the undersigned and SAC; and
2. That the Vendor has read the specifications and requirements shown or referenced in this RFQ and that the Vendor's response is made in accordance with the provisions of such specifications and requirements; and



3. That the Vendor guarantees and certifies that all items included in the Vendor's response must meet or exceed any/all such stated requested specifications and requirements; and that if rewarded a contract, the Vendor will deliver goods/services that meet or exceed the requested specifications and requirements.
4. That the response is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a request for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. The Vendor understand and agrees that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards; and
5. The Vendor response must be complete, signed in all spaces provided; returned in its entirety, and submitted with all required information, attachments, and forms to receive consideration for award.

Vendor Name: HASCO, INC.


Address: 7206 Horseshoe Bend Trail, Summerfield, NC 27358

Contact Name/Title: Brandon Garcia Project Manager

Contact Phone & Cell: (336) 643-5557 cell: (336) 601-7508

Fax: (336) 643-1977

Email: Contact@hasco.usa.com

Authorized Signature: 

Printed Name of Signature: Brandon C. Garcia

Title: Project Manager

Emergency Contact: Ashton Garcia

Emergency Phone: (336) 601-5414

SECTION 6.0 – SAVANNAH AIRPORT COMMISSION INSURANCE REQUIREMENTS

- A. With no intent to limit Vendor's liability or the indemnification provisions set forth herein, Vendor shall procure and maintain during the term of this Agreement the following minimum limits:
 1. General Liability Insurance - no less than One Million (\$1,000,000) Dollars each occurrence, Combined Single Limit ("CSL"), bodily injury and property damage, including Employer's non-ownership liability, patent infringement and intellectual property rights protection, and hired auto coverages as applicable, which shall not be subject to cancellation or change until after thirty (30) days written notice shall have been given to Commission, as well as:
 2. Umbrella - \$5,000,000 (covers all liability lines).

3. Worker's Compensation in compliance with Georgia Statutory Limits, including an All States Endorsements.

B. Vendor must maintain on file in the Commission office during the term of this agreement an original signed copy of Vendor's Certificate of Insurance reflecting the above limits and naming the Mayor and Aldermen of the City of Savannah and the Savannah Airport Commission, its directors, officers, employees, and agents as additional insured, and shall be delivered to Commission by Vendor within ten (10) days of request by Commission.

C. Indemnification

Vendor shall protect, defend, and indemnify Commission and its officers, agents and employees from and against any and all liabilities, losses, suits, claims, judgments, fines or demands arising by reason of injury or death of any person, or damage to any property, including all reasonable costs for investigation and defense thereof (including but not limited to attorney fees, court costs, and expert fees), of any nature whatsoever arising out of or incident to this Agreement and/or the use or occupancy of the Commission or the acts or omissions of Vendor's officers, agents, employees, Vendors, sub-Vendors, licensees, or invitees regardless of where the injury, death or damage may occur unless such injury, death or damage is caused by the sole negligence and the willful misconduct of the Commission or any of its officers, employees, Vendors or agents. The Commission shall give to Vendor reasonable notice of any such claims or actions. The Vendor shall also use counsel reasonably acceptable to Commission in carrying out its obligations hereunder. The provisions of this Section shall survive the expiration or early termination of this Agreement.

D. All insurance policies shall contain a standard cross-liability provision and shall stipulate that no insurance held by Commission will be called upon to contribute to a loss covered thereunder. Commission shall have no liability for any premiums charged for such coverage, and the inclusion of Commission as an additional insured is not intended to and shall not make Commission a partner or joint venture partner with Vendor in Vendor's operations on the Premises. Such policies shall also insure Vendor against the risks to which it is exposed as the Vendor of the business authorized under this Agreement, shall be for full coverage and shall contain provisions on the part of the respective insurers waiving the right of such insurers to subrogation.

SECTION 7.0 – QUOTATION

A detailed quotation will accompany this RFQ. Quotation will include a cost to complete the project as specified in Section 2 of this RFQ, AND a unit cost to complete additional work identified after the award of the contract.

Additional work will be quoted on a unit cost basis for removal, and a unit basis for line painting (cost per square foot of 6" line removal or painting)

CONTRACTOR / OWNER SHALL PROVIDE (AT NO CHARGE TO HASCO INC.)

1. ADDITIONAL LIGHTING FOR NIGHT WORK (IF REQUIRED)
2. RUNWAY / TAXIWAY CLOSURE, TRAFFIC CONTROL AND SECURITY ESCORTING AS REQUIRED INCLUDING ALL MATERIALS AND LABOR
3. DESIGNATED REPRESENTATIVE ON SITE FOR DECISION-MAKING PURPOSES AS NECESSARY
4. CLEAN WATER SOURCE WITHIN ONE (1) MILE OF JOBSITE INCLUDING WATER METER AND ALL FEES IF REQUIRED
5. DUMP SITE FOR WASTE WATER AND SOLID DEBRIS ON SITE AND BE RESPONSIBLE FOR FINAL DISPOSAL OF SAME
6. SURVEYED CONTROL POINTS DETAILING:
 - A) BEGINNING POINT OR STATION MARK AT EACH END OF RUNWAY
 - B) CENTERLINE POINT AND STATION EVERY 200 FEET ON RUNWAYS, EVERY 1000 FEET ON TAXIWAYS
 - C) RADIUS STAKES OR POINT OF ALL LINE INTERSECTIONS
 - D) TEMPORARY MARKINGS ARE NOT INCLUDED, INCIDENTAL OR OTHERWISE (UNLESS LISTED AS ITEM ON PROPOSAL)

ADDITIONAL NOTES:

7. SURFACE PREPARATION FOR MARKINGS INCLUDES LIGHT CLEANING SUCH AS CLEARING OF DEBRIS WITH A BLOWER/BROOM. FURTHER
8. TEMPORARY PAINT WILL BE TT-P-1952 F Type II @ 230 SQUARE FEET PER GALLON. NO BEADS
9. PERMANENT PAINT WILL BE TT-P-1952 @ 115 SQUARE FEET PER GALLON
10. IF PRICING STATES THAT BEADS ARE INCLUDED, GLASS BEADS WILL BE TT-B-1325 TYPE III @ 10 LBS PER GALLON OF PAINT OR TT-B-1325 TYPE I BEADS AT 7 LBS PER GALLON, DEPENDING ON WHAT TYPE OF BEAD IS SPECIFIED
11. PRICES INCLUDE NO UNION WAGES

PARKING LOT / ROAD MARKINGS ARE NOT INCLUDED IN THE ABOVE PRICING (UNLESS LISTED AS ITEM ON PROPOSAL)

THE ABOVE QUOTATION DOES NOT INCLUDE FURNISHING BOND (UNLESS LISTED AS ITEM ON PROPOSAL) BOND RATES WILL BE 3% OF

THE ABOVE QUOTATION MAY BE WITHDRAWN IF NOT ACCEPTED WITHIN NINETY (90) DAYS

Date of Acceptance _____ Signature _____

*** PAGES 1 AND 2 MUST BE SIGNED FOR ACCEPTANCE ***