



QUOTE

Savannah Hilton Head International Airport

Please Submit Purchase Orders and Disbursement Orders to: sales@wmscom.com

Williams Communications, Inc | 5046 Tennessee Capital Blvd | Tallahassee, FL 32303

Phillip Taylor | ptaylor@wmscom.com

Quote #	SOMAC01738	Date	10/21/2022
Customer #	C000000002	Phone	912-964-0514
Contact	Dustin Hetzel	Email	DHetzel@flySAV.com
Client PO#	XL200P & XI200M	Cell	
Address	MACON - Credit Card 840 Hillcrest Industrial Blvd Macon GA 31204	Ship To	MACON - Credit Card 840 Hillcrest Industrial Blvd Macon GA 31204

COMPANY PROPRIETARY & CONFIDENTIALITY

Description	QTY	Client Price	Ext. Total
Roundtrip Mileage	336.00	\$0.94	\$315.84
GA State Contract Programming	44.00	\$40.00	\$1,760.00
Installation Services	4.00	\$195.00	\$780.00
XL200 Portable Radios			
Port-XL200P-Full Key-Blk-LTE-NA Upgraded	40.00	\$2,338.40	\$93,536.00
Feature-Harris XL200P-LTE	40.00	\$888.00	\$35,520.00
Operation-XL200-Load NIFOG Personality	40.00	\$0.01	\$0.40
Feature-XL200-P25 Phase 2 TDMA	40.00	\$185.00	\$7,400.00
Feature-Encryption Lite/ARC4-XL200P	40.00	\$0.01	\$0.40
Feature-XL200-Encryption-Single Key AES	40.00	\$0.01	\$0.40
Feature-XL200-Encryption-Single-Key DES	40.00	\$0.01	\$0.40
Feature Pkg-XL200P-P25 Trunking	40.00	\$1,184.00	\$47,360.00
Feature Pkg-XL200-All Bands V/U/700-800	40.00	\$1,184.00	\$47,360.00
Battery-Harris-XL Series-Li-Ion-3100 mAh	80.00	\$111.00	\$8,880.00
Ante-Harris XL-Flex Helical 136/870M	40.00	\$81.40	\$3,256.00
Mic-Spk-Harris-XL200P-Emer B-Jk-Imer-UL	40.00	\$166.50	\$6,660.00
Belt Clip- Harris XL Series Metal	40.00	\$22.20	\$888.00
Charger-Harris XL Series-Desk 1 Bay	40.00	\$148.00	\$5,920.00
Charger-Harris XL Series-Desk 6 Bay	2.00	\$662.30	\$1,324.60
XL200 Mobile Radios			
Mobile-Harris XL200M-P25C-Radio Base	4.00	\$2,823.10	\$11,292.40

Feature-Harris XL200M- VHF Band	4.00	\$407.00	\$1,628.00
Feature-Harris XL200M- UHF Band	4.00	\$407.00	\$1,628.00
Feature-Harris XL200M-700/800 MHZ Band	4.00	\$407.00	\$1,628.00
Feature-XL200M-Encryption-AES Single Key	4.00	\$0.01	\$0.04
Feature-Encryption Lite/ARC4-XL200M	4.00	\$0.01	\$0.04
Feature-XL200-Encryption-Single-Key DES	4.00	\$0.01	\$0.04
Feature-Harris XL200M-Phase 2 TDMA	4.00	\$185.00	\$740.00
Feature Pkg-Harris XL200M-P25 Trunking	4.00	\$1,184.00	\$4,736.00
Kit-Radio Mounting-XL200M-Universal	4.00	\$444.00	\$1,776.00
Mic-Harris XL200M-Standard Mobile-USB	4.00	\$77.70	\$310.80
Ante Element-Harris MB-Flex- V/U/700/800	4.00	\$155.40	\$621.60
Ante Base-Harris-Std Roof Mount-Low Loss	4.00	\$59.20	\$236.80
Speaker-Harris XL200M-External Mobile	4.00	\$44.40	\$177.60
Cable-Harris XL Mobile-Speaker Accessory	4.00	\$164.28	\$657.12
Control Unit-Harris XL200-CH	4.00	\$1,221.00	\$4,884.00
Faceplate	4.00	\$40.00	\$160.00
Speaker-Harris XL200M-External Mobile	2.00	\$44.40	\$88.80
Cable-Harris XL Mobile-Speaker Accessory	2.00	\$164.28	\$328.56
Control Unit-Harris XL200-CH	2.00	\$1,221.00	\$2,442.00
		Shipping & Handling:	\$524.95
		Tax:	-
		Client Total:	\$291,963.43

WCI provides a variety of batteries & chargers for LMR Radios through the Federal NASPO discounted pricing.

May we send you a quote today?

Quote prices good for thirty calendar days. Quote does not include any applicable sales tax.

Custom ordered parts and speciality items are non-refundable. All other items are subject to a 30% restocking fee.

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Speaker-Harris XL200M-External Mobile	2.00	\$44.40	\$88.80
Cable-Harris XL Mobile-Speaker Accessory	2.00	\$164.28	\$328.56
Control Unit-Harris XL200-CH			
		Shipping & Handling:	\$524.95
		Tax:	-
		Client Total:	\$308,142.13

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