

Purchasing Summary

EVENT # 4551	TITLE: Fire Pumpers	COST: \$1,380,854.70
TYPE OF PROCUREMENT: Bid	ANNUAL CONTRACT <input type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input checked="" type="checkbox"/>
CONTRACT TERM (IF APPLICABLE) N/A		
M/WBE (IF APPLICABLE) N/A		
MATRIX (IF APPLICABLE) N/A		
NOTES		
<p>Recommend approval to procure two Fire Pumpers from Sutphen Corporation in the amount of \$1,380,854.70. The fire pumpers will be used by Savannah Fire Rescue to replace two units (6507 and 7509) scheduled for replacement in the established replacement plan.</p> <p>The funding for these units is identified within the Vehicle Replacement Fund proposed for the FY2020 budget. As per the RFP, no payments will be required by the City of Savannah until delivery of the Pumpers in Spring of 2020. Fire apparatuses take approximately 365 days to build out so it is critical to order the unit the year prior to be delivered in the replacement year set by Fleet Services, in this case 2020 for the two identified apparatuses.</p> <p>Impacts of this action for approval follows the City of Savannah Fire Apparatus Replacement Plan and the scheduled level of readiness for FY 2020 supporting the City's Strategic Plan with top priority of providing public safety. Savannah Fire Rescue will be able to provide established Standards of Cover for continued uninterrupted service delivery across the City. Our service delivery has been measured by the Insurance Service office, and Center for Public Safety Excellence validating our service delivery based on industry standards and best practices.</p> <p>Unintended consequences of not approving the Pumper truck purchases at this time will mean delayed downtime for aging Fire Pumpers. The Fleet of fire Pumper apparatus is currently over 10 years average. Fire Rescue has to depend on Reserve pumpers of 20 years of age when break downs do occur.</p> <p>This procurement is in line with the three year approved bid from 2016 awarded to this vendor, Sutphen Corporation, Inc. The bid included the tiered pricing for three years for purchases through 2019. The third year included an increase of 7.5%.</p> <p>Pierce Manufacturing, Inc. was the apparent low bidder, however, this vendor could not be further considered because it did not meet cab mounting and suspension specifications.</p> <p>Bids were originally received on October 25, 2016. Council approved the original purchase of two (2) units on November 22, 2016. Delivery: As requested. Terms: Net 30 days. The bidders were:</p> <p>L.B. Sutphen Corporation (Dublin, OH)^(D) \$1,284,516.00* Pierce Manufacturing, Inc. (Forsyth, GA)^(D) \$1,273,274.00*+</p> <p>A pre-bid conference was not conducted as this is a tag-on purchase. (D) Indicates non-local, non-minority owned business. (*) Indicates original bid pricing. (+) Indicates vendor did not meet cab mounting and suspension specifications. <u>Recommend approval.</u></p> <p>Total Sent: 195 MWBE Sent: 8 Total Received: 2</p>		

MWBE Received: 0

Vendor federally debarred/suspended? No