



Savannah Hilton Head
Savannah Square

July 5, 2022

Hoyle Townsend
Savannah Hilton Head International Airport
400 Airways Ave.
Savannah, Ga. 31408

RE: Savannah Airport Service Call

Dear Hoyle,

ALTEL Systems Group is pleased to submit our quotation to upgrade the steerable line array speakers in Savannah Square. As part of this project ASG will replace the discontinued Tannoy Q-Flex 48-line arrays with the industry leading Renkus Heinz IC Live Dual steerable line arrays. It is understood that these speakers may relocate to the corners of Savannah Square. All existing cabling and amplifiers will be reused, cabling will be relocated by SAV personnel.

This Proposal includes the following equipment and services:

- Furnish and install 2 new Renkus Heinz IC Live Dual Steerable Line Arrays in Savannah Square
- Standard ground freight of all specified equipment to SAV.
- Full set-up, aiming, equalization and test out.
- Comprehensive staff training on GCK for Airport maintenance personnel.
- 5 Year warranty on speakers

Please take note of the following exceptions:

- SAV will furnish on site lift to ASG personnel to assist with installation.
- SAV techs will relocate existing cabling to new location.

PRICING

ALTEL Systems Group can provide the systems outlined above for:

Furnish and Install Price Total	\$56,885.00
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PAYMENT

Payment for work performed by ALTEL Systems Group, Inc. will be billed on a completion of work basis. Due to the current environment a 50% deposit shall be required to initiate procurement. All remaining invoices shall be due 30 days from date of invoice.

ASG looks forward to continuing our association with Savannah Hilton Head International Airport in providing a quality installation of the equipment specified. If there are any questions regarding this proposal, please do not hesitate to call me at **(813) 628-6100**. We appreciate the opportunity to be of service.

Sincerely,

ALTEL Systems Group, Inc.

Bruce Vitale

President

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