

EXHIBIT "C"
SCHEDULE OF PROJECTED REVENUES AND DISTRIBUTIONS
FY18 thru FY20

TABLE 1 - POR FEES COLLECTED SOUTH OF SAVANNAH RIVER

Revenues	FY18		FY19		FY20		Agreement Total
	Annual	%	Annual	%	Annual	%	
POR Fees (\$1.00/per occupied room)	\$ 1,238,912	100.0%	\$ 1,309,616	100.0%	\$ 1,384,919	100.0%	\$ 3,933,447
Total Revenues	\$ 1,238,912		\$ 1,309,616		\$ 1,384,919		\$ 3,933,447
Distributions							
Water Ferry Services - CAT (40%)	\$ 495,565	40.0%	\$ 523,846	40.0%	\$ 553,968	40.0%	\$ 1,573,379
CTF Fund - Visit Savannah (30%)	\$ 371,674	30.0%	\$ 392,885	30.0%	\$ 415,476	30.0%	\$ 1,180,034
Convention-Related Costs - City of Savannah (20%)	\$ 247,782	20.0%	\$ 261,923	20.0%	\$ 276,984	20.0%	\$ 786,689
Destination Development - Chamber of Commerce (9.5%)	\$ 117,697	9.5%	\$ 124,414	9.5%	\$ 131,567	9.5%	\$ 373,677
Monitoring and Oversight - SAMMI (.5%)	\$ 6,195	0.5%	\$ 6,548	0.5%	\$ 6,925	0.5%	\$ 19,667
Total Distributions	\$ 1,238,912	100.0%	\$ 1,309,616	100.0%	\$ 1,384,919	100.0%	\$ 3,933,447

TABLE 2 - POR FEES COLLECTED NORTH OF SAVANNAH RIVER (HUTCHINSON ISLAND)

Revenues	FY18		FY19		FY20		Agreement Total
	Annual	%	Annual	%	Annual	%	
POR Fees (First 70%)	\$ 201,600	70.0%	\$ 213,565	70.0%	\$ 225,845	70.0%	\$ 641,010
POR Fees (Additional 30%)	\$ 86,400	30.0%	\$ 91,528	30.0%	\$ 96,791	30.0%	\$ 274,719
Total Revenues	\$ 288,000	100.0%	\$ 305,093	100.0%	\$ 322,636	100.0%	\$ 915,729
Distributions							
Water Ferry Services - CAT	\$ 167,040	58.0%	\$ 176,954	58.0%	\$ 187,129	58.0%	\$ 531,123
CTF Fund - Visit Savannah	\$ 60,480	21.0%	\$ 64,070	21.0%	\$ 67,754	21.0%	\$ 192,303
Convention-Related Costs - City of Savannah	\$ 40,320	14.0%	\$ 42,713	14.0%	\$ 45,169	14.0%	\$ 128,202
Destination Development - Chamber of Commerce	\$ 19,152	6.7%	\$ 20,289	6.6%	\$ 21,455	6.6%	\$ 60,896
Monitoring and Oversight - SAMMI	\$ 1,008	0.4%	\$ 1,068	0.3%	\$ 1,129	0.3%	\$ 3,205
Total Distributions	\$ 288,000	100.0%	\$ 305,093	100.0%	\$ 322,636	100.0%	\$ 915,729

TABLE 3 - TOTAL POR FEES COLLECTED

Revenues	FY18		FY19		FY20		Agreement Total
	Annual	%	Annual	%	Annual	%	
POR Fees- South	\$ 1,238,912	81.1%	\$ 1,309,616	81.1%	\$ 1,384,919	81.1%	\$ 3,933,447
POR Fees - North	\$ 288,000	18.9%	\$ 305,093	18.9%	\$ 322,636	18.9%	\$ 915,729
Total Revenues	\$ 1,526,912	100.0%	\$ 1,614,709	100.0%	\$ 1,707,555	100.0%	\$ 4,849,176
Distributions							
Water Ferry Services - CAT	\$ 662,605	43.4%	\$ 700,800	43.4%	\$ 741,097	43.4%	\$ 2,104,502
CTF Fund - Visit Savannah	\$ 432,154	28.3%	\$ 456,954	28.3%	\$ 483,229	28.3%	\$ 1,372,337
Convention-Related Costs - City of Savannah	\$ 288,102	18.9%	\$ 304,636	18.9%	\$ 322,153	18.9%	\$ 914,891
Destination Development - Chamber of Commerce	\$ 136,849	9.0%	\$ 144,702	9.0%	\$ 153,023	9.0%	\$ 434,573
Monitoring and Oversight - SAMMI	\$ 7,203	0.5%	\$ 7,616	0.5%	\$ 8,054	0.5%	\$ 22,872
Total Distributions	\$ 1,526,912	100.0%	\$ 1,614,709	100.0%	\$ 1,707,555	100.0%	\$ 4,849,176

TABLE 4 - WATER TRANSPORTATION SSD

Revenues	FY18		FY19		FY20		Agreement Total
	Annual	Monthly	Annual	Monthly	Annual	Monthly	
Water Transportation SSD	\$ 8,200	\$ 683	\$ 8,000	\$ 667	\$ 8,000	\$ 667	\$ 24,200
Total Revenues	\$ 8,200	\$ 683	\$ 8,000	\$ 667	\$ 8,000	\$ 667	\$ 24,200
Distributions							
CAT - Water Ferry Services	\$ 8,200	\$ 683	\$ 8,000	\$ 667	\$ 8,000	\$ 667	\$ 24,200
Total Distributions	\$ 8,200	\$ 683	\$ 8,000	\$ 667	\$ 8,000	\$ 667	\$ 24,200

TABLE 5 - TOTAL REVENUES, DISTRIBUTIONS & CONTINGENCY RESERVE

Revenues	FY18		FY19		FY20		Agreement Total
	Annual	Monthly	Annual	Monthly	Annual	Monthly	
POR Fees - South	\$ 1,238,912	\$ 103,243	\$ 1,309,616	\$ 109,135	\$ 1,384,919	\$ 115,410	\$ 3,933,447
POR Fees - Hutchinson Island	\$ 288,000	\$ 24,000	\$ 305,093	\$ 25,424	\$ 322,636	\$ 26,886	\$ 915,729
Water Transportation SSD	\$ 8,200	\$ 683	\$ 8,000	\$ 667	\$ 8,000	\$ 667	\$ 24,200
Total Revenues	\$ 1,535,112	\$ 127,926	\$ 1,622,709	\$ 135,226	\$ 1,715,555	\$ 142,963	\$ 4,873,376
Distributions							
Water Ferry Services - CAT	\$ 670,805	\$ 55,900	\$ 708,800	\$ 59,067	\$ 749,097	\$ 62,425	\$ 2,128,702
CTF Fund - Visit Savannah	\$ 432,154	\$ 36,013	\$ 456,954	\$ 38,080	\$ 483,229	\$ 40,269	\$ 1,372,337
Convention-Related Costs - City of Savannah	\$ 288,102	\$ 24,009	\$ 304,636	\$ 25,386	\$ 322,153	\$ 26,846	\$ 914,891
Destination Development - Chamber of Commerce	\$ 136,849	\$ 11,404	\$ 144,702	\$ 12,059	\$ 153,023	\$ 12,752	\$ 434,573
Monitoring and Oversight - SAMMI	\$ 7,203	\$ 600	\$ 7,616	\$ 635	\$ 8,054	\$ 671	\$ 22,872
Total Distributions	\$ 1,535,112	\$ 127,926	\$ 1,622,709	\$ 135,226	\$ 1,715,555	\$ 142,963	\$ 4,873,376
Maximum Allowable Contingency Reserve (20%)	\$ 307,022	\$ 25,585	\$ 324,542	\$ 27,045	\$ 343,111	\$ 28,593	N/A