

Purchasing Notes

EVENT # 8053	TITLE: Armed Security Services for Various City Locations	COST NOT TO EXCEED: \$1,523,836.81
TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>

CONTRACT TERM (IF APPLICABLE)
Contract term is effective from December 15, 2021 through December 14, 2022

S/DBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

Proposer	Proposer's Qualifications and Experience, Including Support Capabilities (40 points)	Technical Capabilities (20 points)	References (5 points)	Fees (15 points)	Savannah First Local Vendor Participation (20 points)	Total (100 points)
Sunstates Security, LLC	37.5	19.5	5	5.4	20	87.4
AP Security, Inc	12	4	3.5	15	20	54.5
Allied Universal Security Services	34.5	16.5	4.3	7.1	20	82.4

NOTES

Recommend approval to award an annual contract for Armed Security Services for Various City Locations to Sunstates Security, LLC in the amount of \$1,523,836.81. Sunstates has been the main security contractor for City facilities since 2016. Throughout that time, they have proven their commitment to the City of Savannah by not only keeping us safe, but often remaining flexible and covering very short notice details without an issue. Additionally, they have provided staffing at requested City of Savannah temperature checkpoint throughout the pandemic.

The City of Savannah facilities covered under this contract:

1. City Hall
2. Gamble Building
3. Savannah Morning News
4. Ellis Square
5. Coastal Georgia Center
6. I & D Water Plant
7. President Street Plant
8. Forsyth Café

9. Floyd Adams Complex

10. Any special detail requested by the Risk Management Department

The method used for this procurement was the request for proposal, which evaluated other criteria in addition to cost. Proposals were evaluated on the basis of qualifications and experience, wages, benefits, and training, references, local vendor participation, and fees.

Nine proposals were originally received for this request. The proposals were then reviewed and shortlisted to the top three, who then presented to the selection committee. The selection committee was comprised of staff from Risk Management, SPD, Public Works and Parking Services. After the presentations were completed the fee proposals were opened and the pricing was incorporated into the scoring.

The bid was advertised, opened, and reviewed. The contract term expires on December 14, 2022. This contract also includes four (4) available annual renewal options. Delivery: As needed. Terms: Net 30 days. The bidders were:

B.P.	Sunstates Security, LLC (102 E. Lathrop, Savannah, GA 31415) ^(B)	\$1,523,836.81
	Allied Universal Security Services (6555 Abercorn Street, Suite 121, Savannah, GA 31405) ^(B)	\$1,158,831.96
	AP Security, Inc. (3025 Bull Street, Suite 259, Savannah, GA 31405) ^(B)	\$548,313.10*

A pre-proposal conference was not conducted. (B) indicates local, non-DBE owned business. * Indicates vendor did not send a response for all locations as requested by the Risk Management Department. Recommend approval.

Local available: Yes

Total sent: 550

Total received: 9

Vendor federally debarred/suspended: No