From: Rose, Brian Keith

Sent: Wednesday, July 8, 2020 12:54 PM

Thank you for your interest in Georgia Power Company's outdoor lighting. We appreciate the opportunity to provide a lighting proposal for Davidson Drive.

Georgia Power Company proposes 2 options for you to consider: Both options are installing 22-210w LED lights and feeding the lights underground and mounted on bronze Aluminum poles at a 30 foot mount height.

Option 1:

* No upfront cost includes energy, fuel, maintenance, installation and equipment.

Monthly Fee = $1,276.00

Option 2:

* $40,832.00 upfront cost includes energy, fuel, maintenance, installation and equipment.

Monthly Fee = $478.08

The monthly fees include our Guarantee Maintenance Policy AND all of the energy used by the lights.

Benefits of Georgia Power's Lease Program

* No Up-front capital investment, if you choose.
* Guaranteed maintenance included. We will repair a broken light within three to five days after it is reported.
* Flat monthly rate. With our flat payment, there are no unpredictable expenses associated with the maintenance and upkeep of the system.
* No ownership risk. Georgia Power will retain ownership of the lighting system and provide all maintenance parts and labor. This includes repair or replacement.

We are committed at Georgia Power Company to provide a lighting system that is top quality and aesthetically pleasing. As a proven leader in the lighting business, Georgia Power Company will back the system that we provide you. We have developed our material standards to meet the most demanding requirements in utility applications and use utility grade fixtures and equipment in lieu of commercial grade.
Please give me a call with your decision or with any questions or comments you may have. This proposal is valid for (30) days from the above date.

Sincerely,

Keith Rose
Georgia Power
3100 Kilowatt Drive
Savannah Georgia 31405
Tel 912-213-0022
georgiapower.com