



# Purchasing Summary

<b>EVENT #</b> 5327	<b>TITLE:</b> Computer Hardware	<b>COST:</b> Estimated amount of \$280,000.00
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<b>TYPE OF PROCUREMENT:</b> RFP	<b>ANNUAL CONTRACT</b> <input checked="" type="checkbox"/> <b>ANNUAL MAINTENANCE AGREEMENT</b> <input type="checkbox"/>	<b>ONE TIME PURCHASE</b> <input type="checkbox"/>
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**CONTRACT TERM (IF APPLICABLE)**  
November 9, 2017 – December 31, 2018

**M/WBE (IF APPLICABLE)**  
N/A

**MATRIX (IF APPLICABLE)**

Proposer	Proposer's qualifications and experience, including support capabilities <b>(25 points)</b>	Ability to meet technical specifications as requested <b>(30 points)</b>	References <b>(10 points)</b>	Local vendor (Within the city limits of Savannah and has a City of Savannah Business Tax Certificate) participation <b>(5 points)</b>	Fees <b>(30 points)</b>	Total <b>(100 points)</b>
New Century Systems	23.8	28.8	7.5	0	29.9	90
Dell Marketing, L.P.	20.8	22	10	0	28.5	81.3
E-Logic, Inc.	20.8	22.5	10	0	26.1	79.4
ByteSpeed	18.8	21.3	6.8	0	30	76.9

**NOTES**

Recommend approval to award an annual contract for computer hardware equipment to New Century Systems in the estimated amount of \$280,000.00. The City of Savannah will use this contract to purchase new and replacement desktop computers, laptops, tablets, and monitors for use by City staff. Existing PC equipment used by staff is replaced on a four-to-five year cycle to ensure functionality and processing speeds remain current.

The method used for this procurement was the request for proposal (RFP), which evaluates criteria in addition to cost. The criteria used in the evaluation of this RFP were qualifications and experience, ability to meet technical specifications, references, local vendor participation, and fees. Five responses were received, however, one was deemed non-responsive as it was a partial proposal. The City stated in the RFP that it was its intent to award to a single vendor for all computer hardware under this contract. The proposers were:

B.P. New Century (Charlotte, NC) <sup>(D)</sup>	\$464,233.25*
Dell Marketing, L.P. (Round Rock, TX) <sup>(D)</sup>	\$486,067.50*
E-Logic, Inc. (Washington, D.C.) <sup>(D)</sup>	\$531,766.95*
ByteSpeed (Moorhead, MN) <sup>(D)</sup>	\$462,475.00*

A pre-proposal conference was conducted and four vendors attended. (D) Indicates non-local, non-minority owned business. (\*) Indicates total proposal pricing for all computer hardware equipment offered. The estimated amount of the contract is the amount the City anticipates spending on the computer hardware annually. Recommend approval.

Local Available: Yes

MWBE Available: Yes

Total Sent: 259

MWBE Sent: 45

Total Received: 5

MWBE Received: 0

Vendor Federally Debarred/Suspended: No