

Purchasing Summary

EVENT # 3461	TITLE: Cellular Services	COST: \$655,049.16
TYPE OF PROCUREMENT: RFP	ANNUAL CONTRACT <input checked="" type="checkbox"/> ANNUAL MAINTENANCE AGREEMENT <input type="checkbox"/>	ONE TIME PURCHASE <input type="checkbox"/>

CONTRACT TERM (IF APPLICABLE)
August 17, 2018 – August 16, 2019

M/WBE (IF APPLICABLE)
N/A

MATRIX (IF APPLICABLE)

	Functional Fit (20 points)	Business Process (20 points)	Disaster Recovery Plan (10 points)	Local Vendor Participation (5 points)	Fees (45 points)	Total (100 points)
Verizon	20	20	10	5	45	100
AT & T	20	20	10	5	43	98

NOTES

Recommend approval to renew an annual contract for cellular services with Verizon in the estimated amount of \$655,049.16. These services will be used by the Department of Information Technology to provide cellular devices and service City-wide. Current cellular service levels include: 136 cell phones, 638 iPhones, 617 air cards, and 66 iPads.

Proposals were originally received on June 17, 2014. Council originally approved this contract on July 10, 2014 in the amount of \$489,822.60. This is the fourth of four renewal options available. Pricing is based on the cost per unit, and the vendor has agreed to hold unit pricing for all devices under the contract. Delivery: As needed. Terms: Net 30 days.

The proposers were:

B.P.	Verizon	(Savannah, GA) ^(B)	\$489,822.60*
	AT&T	(Savannah, GA) ^(B)	\$513,827.88*

A pre-bid conference was not conducted as this is an annual contract renewal. (B) Indicates local, non-minority owned business. (*) Indicates original bid pricing based on 2014 number of cellular devices and usage. Recommend approval.

Local Available: Yes
 MWBE Available: Yes
 Total Sent: 81
 MWBE Sent: 9
 Total Received: 2
 MWBE Received: 0
 Vendor federally debarred/suspended: No