

## Purchasing Summary

<b>EVENT #</b> 6771	<b>TITLE:</b> Motion to Amend Contract with Axon Enterprise, Inc.	<b>ESTIMATED COST:</b> \$2,723,132.24										
<b>TYPE OF PROCUREMENT:</b> Sole Source	<b>ANNUAL CONTRACT</b> <input checked="" type="checkbox"/> <b>ANNUAL MAINTENANCE AGREEMENT</b> <input type="checkbox"/>	<b>ONE TIME PURCHASE</b> <input type="checkbox"/>										
<b>CONTRACT TERM (IF APPLICABLE)</b> January 01, 2019 – December 31, 2023												
<b>M/WBE (IF APPLICABLE)</b> N/A												
<b>MATRIX (IF APPLICABLE)</b> N/A												
<b>NOTES</b>												
<p>Recommend approval of Contract Amendment No. 1 for body-worn cameras, Evidence.com, and support and maintenance for the Savannah Police Department to Axon Enterprise, Inc. in the amount of \$2,723,132.24 for a five-year extension.</p> <p>The original contract was to equip each of the officers in the Patrol, Canine, Traffic, and Mounted Patrol units of the Savannah-Chatham Metropolitan Police Department (SCMPD) with body cameras. Additionally, 200 Taser X2 smart weapons were provided, with an annual maintenance agreement for the weapons to keep them updated and operational. Also, a new set of Tasers was to be provided at no additional cost at the end of the five-year contract. The digital evidence management system, Evidence.com, automatically stored the body camera video while providing proper chain of custody controls. Also included in the contract was device support and replacement, as well as periodic technology upgrades to the equipment and the digital management system.</p> <p>This amendment is necessary to extend the current body-worn camera program for an additional five years while addressing demerger related adjustments and resolving storage issues by providing unlimited digital storage space. This amendment will yield approximately \$585,000.00 in savings for the City.</p> <p>This is a sole source procurement because this vendor is the only distributor of Taser brand equipment and is also the only vendor that can offer the storage of both camera data and data retrieved from conducted electrical weapons on its servers. Additionally, it is the only company that provides for the placement of body cameras on the lapel or the eye, instead of on the chest. Body camera placement on the lapel or the eye allows officers to capture more detailed, reliable video.</p> <p>Council originally approved this contract on October 16, 2014 in the amount of \$1,739,347.88, under Event No. 2066, for a five-year contract that would expire in 2019. This equipment, maintenance, and support normally lists for well over \$3,300,000.00, however, this new contract would include guaranteed pricing for five years as follows:</p> <table style="margin-left: 40px;"> <tr><td>Year 1</td><td>\$428,300.24</td></tr> <tr><td>Year 2</td><td>\$573,708.00</td></tr> <tr><td>Year 3</td><td>\$573,708.00</td></tr> <tr><td>Year 4</td><td>\$573,708.00</td></tr> <tr><td>Year 5</td><td>\$573,708.00</td></tr> </table> <p>Five Year Total Cost \$2,723,132.24</p> <p>Recommend approval of Amendment No. 1 for Axon Enterprise, Inc.</p>			Year 1	\$428,300.24	Year 2	\$573,708.00	Year 3	\$573,708.00	Year 4	\$573,708.00	Year 5	\$573,708.00
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