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BOOM AIR UNITS

Quote Number: 182307-2
 Quote Revision: 00
 Date Quoted: 07/23/18

Quote Valid Through: 07/22/19
 Payment Terms: See Notes
 Quoted Lead Time: See Notes

Quoted To:

Savannah International Airport

Quote Prepared By: Don Maynard
 Title: Sales Director

Project Description: New Boom Air Units with install.

Attn: Monte Dixon

Project Location: Savannah, GA

LINE	ITEM	DESCRIPTION/DETAILS	QUOTE QUANTITY	UNIT PRICE EACH	EXTENDED COST
001	BAU-135-480-00	16' BOOM AIR UNIT. Bridge Mounted. Design Features and Specifications: Dimensions: 16' L, 36" W, 36" H, Weight 1,350 Hose consists of one (1) 100'x14" and (1) 35'x14". Stainless Steel Frame, Aluminum Skins, White Powder 1.5 Kilowatt Heater 480 Volt Electronics Wireless Remote with Recharge Station PLC Electronics Stationary Control Box Finish: Bright White (RAL 9003)	3	\$36,200.00	\$108,600.00
002	MOUNTING HARDWARE	Single Gate Mounting Brackets, Beams and Hardware. MOUNTING HARDWARE CONSIST OF THE FOLLOWING PART NUMBERS:	3	\$3,500.00	\$10,500.00
	BAM-008-00	Top Mounts. 4 per unit.	12		
	BAM-721-00	I Beam Safety Cap. 4 per unit.	12		
	BAM-821-00	Hangar Spacer. 4 per unit.	12		
	BAM-822-00	Locking Plate. 8 per unit.	24		
	BAM-825-00	Weld Angle Mount. 4 per unit.	12		
	BAM-826-00	Fork. 4 per unit.	12		
	BAM-842-00	Strap Spacer. 4 per unit.	12		
	BAM-843-00	Standard Straps. 4 per unit.	12		
	BAM-844-00	Beam hangar 6"WX10"L. 8 per unit.	24		
	BAM-845-00	12' I Beam. 2 per unit.	6		
	HARDWARE	3/4" Flat Washer. 24 per unit.	72		
	HARDWARE	Hex Bolt 3/4-10 3.50" Long. 4 per unit.	12		
	HARDWARE	Hex Bolt 3/4-10 3.00" Long. 4 per unit.	12		
	HARDWARE	Hex Bolt 3/4-10 4.00" Long. 4 per unit.	12		
	HARDWARE	Hexnut 3/4-10. 12 per unit.	36		
	HARDWARE	3/4" Lock Washer. 12 per unit.	36		

003	DUCTING	Supplied on PCA Project.	3	\$0.00	\$0.00
004	BAH-148-0302	14"X8" Reducer with Scuff Strip. Wire Reinforced. Entrance Cuff: Wing with Loop Velcro. Exit Cuff: Hook Velcro.	3	\$201.00	\$603.00
005	PCA610	8" Aircraft Coupler.	3	\$460.00	\$1,380.00
006	BAP-600-00	PCA ON Light.	3	\$650.00	\$1,950.00
007	BAE-984-00	PCA-Remote Interphase 18AWG/16C, Type W. 250 feet/unit. Price shown per foot.	750	\$2.24	\$322.00
008	BAE-985-00	Boom Air Main Power Cable 12AWG/4C Type W 250 feet/unit. Price shown per foot.	750	\$1.33	\$322.00
009	BAE-997-00	Stationary Control Box 18AWG/6C. Type W. 250 feet/unit. Price shown per foot.	750	\$0.81	\$607.50
010	BAU-MAN	Operations & Maintenance Manual	1	\$225.00	\$225.00
MISCELLANEOUS EXPENSES					
011	MOBILIZATION	Mobilization of truck and trailer to the job site from Jamestown, OH. Includes rental of lift and manlift. Includes all related expenses.	1	\$6,326.00	\$6,326.00
012	INSTALLATION	Install three new Boom Air Units and connect ducting to three existing units. Includes all related expenses.	1	\$20,700.00	\$20,700.00
013	BADGING	Badge two people. Price includes one advanced visit for initial application and background check. Second visit for test and obtaining badge will be upon mobilization.	1	\$5,930.00	\$5,930.00
014	STANDARD WARRANTY	Standard 12 Month Warranty. See Details in Quotation Notes.	3	\$0.00	\$0.00
015	SHIPPING	Shipping cost from Jamestown, Ohio to Savannah Airport. Based on one truckloads.	1	\$3,230.00	\$3,230.00
016	ENGINEERING	Engineering desk time for Submittals, Drawings, Analysis etc.	3	\$400.00	\$1,200.00

QUOTED COST

\$161,895.50

QUOTATION NOTES:

- 1) Quoted pricing includes shipping.
- 2) Quoted pricing based on standard one year warranty. Extended warranty to be covered separately.

- 3) Quotation based on UL certified unit.
- 4) Quotation based on PCA specifications supplied per bidding documents supplied for quoting purposes.
- 5) Quoted Pricing is based on US Dollars.
- 6) Quoted pricing is based on standard heat shrink packaging to protect against scratches during transit.
- 7) Quoted price includes units shipped on wooden pallet to access movement by lift truck.
- 8) Standard 12 month warranty details: Twist Inc. warrants that products supplied, will be free of defects in material and workmanship. In the event that a failure to comply with this warranty should be detected within twelve (12) months from the date of start-up, Twist Inc. shall, upon notification of non-compliance and after substantiation that the non-conformities are not due to tampering, misuse, or misapplication, rectify the problem by suitable repair or replacement F.O.B. factory.
- 9) Submittal Lead Time: Two weeks ARO.
- 10) No Performance or Payment Bond is included in this quotation. If required, applicable cost must be added to quote.
- 11) No Sales Tax is included in this quotation. If required, applicable percentage would have to be added to quote.
- 12) Payment Terms: Net 30 days.
- 13) Lead Time: 12-14 weeks ARO.
- 14) If Twist is successful bidder for the PCA Units, the Mobilization and Baging Cost shown above can be removed from quote.