SAVANNAH ARENA

Savannah, Georgia June 21, 2018



SAVANNAH / ANYTHING BUT ORDINARY

"MOST ROMANTIC NORTH AMERICAN DESTINATIONS USA Today, January 2018

A. C. MARKER

"10 COOLEST U.S. CITIES TO VISIT IN 2018" Forbes, February 2018

"25 BEST U.S. CITIES TO SPEND WEEKEND" Thrillist, March 2017

> "**SOUTH'S BEST CITIES**" Southern Living, March 2017

"BEST ST. PATRICK'S DAY CELEBRATION IN GEORGIA"

TripsToDiscover.com, February 2018

"FRIENDLIEST CITIES IN THE U.S." Conde Nast Traveler, August 2017

"38 MOST BEAUTIFUL PLACES IN AMERICA" Buzzfeed, May 2017

PERKINS+WILL AT A GLANCE /

FOUNDED IN

1935

DISCIPLINES

5

Architecture Interior Design Branded Environments Planning + Strategies Urban Design

TOTAL STAFF

2200+

STUDIOS

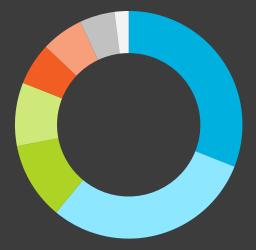
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Dubai **Aarhus** Atlanta Durham Austin Houston Boston London Charlotte Los Angeles Miami Chicago Minneapolis Copenhagen Dallas New York Denver Ottawa

San Francisco São Paulo Savannah Seattle Shanghai Toronto Vancouver Washington, DC

PRACTICE AREAS





30+ MID-SIZE ARENAS

Univ. of Denver Magness Arena / Colorado



DENNY SANFORD PREMIER CENTER / SIOUX FALLS, SOUTH DAKOTA

\$100M+ ARENA PROJECTS

Allentown PPL Center / Pennsylvania Bell MTS Place (Original and NHL Renovations) / Manitoba

Chesapeake Energy Arena NBA Renovation / Oklahoma

Copps Coliseum / Ontario

Denny Sanford Premier Center / South Dakota

Ford Center / Oklahoma

Fresno State SaveMart Center / California

High Point Univ. Nido & Mariana Qubein Arena and Conference Center / North Carolina

Inner Mongolia Arena / China

Mandalay Bay Arena / Nevada

Ohio State Schottenstein Center / Ohio

Orleans Arena / Las Vegas

Pepperdine University Event/Recreation Center / California

SAP Center (Original and Renovations) / California SM Bay Arena / Philippines

Target Center Renovation / Minneapolis

Univ. of Michigan Crisler Center Renovation/Expansion and Player Development Center / Michigan

Univ. of Michigan South State Street Stadium and Athletic Campus / Michigan

UNLV Thomas & Mack Center / Nevada

Ulker Arena / Turkey



40+ ICE ARENAS

Blue Valley Ranch Ice Arena / Colorado Racine Event Center Study / Wisconsin Santa Ana Star Center / New Mexico



50+ NATIONAL SPORTS AWARDS

TARGET CENTER / MINNEAPOLIS, MINNESOTA

WE UNDERSTAND LARGE, COMPLEX, URBAN PROJECTS

The PPL Center is:

- An Event Center
- A Civic Plaza
- A Connector
- A Street Activator
- A Dining District
- An Urban Destination
- A Mixed Use Development Restaurant/Office/Retail Space
- A Hotel
- Hidden Parking Decks
- A Clinical Healthcare Facility





URBAN MIXED-USE & MASTER PLAN EXPERIENCE

- Savannah Harbor Development Master Plan
- Turner Field Neighborhoods LCI Plan
- Atlanta BeltLine Corridor Design
- Georgia Power Master Plan
- Georgia Tech Enterprise Park
- City of Atlanta Council District 3 Master Plan
- Midtown Owner's Manual Develop. Guide
- Gulch Redevelopment Atlanta
- Atlanta Dairies
- Opus No. 2
- Elsas West
- LaGrange Corridor Plan
- Resora Albany, Georgia
- The Packing District Master Plan Orlando
- US Space and Rocket Center
- Innovation Square Gainesville, Florida
- South Sheridan Road Corridor Plan
- 100RC Resilience Louisville [Phase 1]



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ABOUT OUR DBE PARTICIPATION...

1. A DBE FIRM FOR EVERY DISCIPLINE 2. DBE PARTICIPATION OF 22%

FULL TEAM LIST:

Ball Maritime Brockington & Associates (DBE) Camacho (DBE) Coastline (DBE) Goode Van Slyke (DBE) Hussey Gay Bell J&A (DBE) Mandel Design (DBE) ME Engineers MMSA (DBE) Perkins+Will Resource + Land Consultants Ricca SDC SL King & Associates (DBE) Sustainable Design Consultants (DBE) Symbioscity (DBE) Terracon Walter P. Moore WJHW (DBE)

METRICS FOR SUCCESS

1. ATTRACT & EXCITE

An arena that is in high demand; rentable and usable at multiple scales.

2. HIGH FUNCTIONALITY & BEST PRACTICES

An arena that meets Savannah's demands today and into the future while building upon the best national practices for its size and scope.

3. CATALYST & DRIVER

An arena that brings development and economic opportunity to the adjacent neighborhoods.

4. CONNECTIVITY

An arena that is vibrant and activated day and night, and is connected to community and infrastructure.

5. STEWARDSHIP

An arena that is delivered with the best and highest use of public resources, and that maintains the unique character of Savannah.

6. CONTEXTUALITY

An arena that is quintessentially Savannah; linked to its context and surroundings.

7. SENSITIVITY TO PLACE

An arena that is sensitive to its community.

8. INFRASTRUCTURE INTEGRATION

An arena that integrates into the water/sewer, transportation, and stormwater systems.

COST PER SEAT							Cost adjusted or inflation
		\$5,000	\$7,500	\$10,	000 \$12,	500 \$2	15,000
Broomfield Event Center	\$4,750	\$6,944					
Santa Ana Star Center	\$4,175	\$6,132					
Prescott Valley Event Center	\$4,290	\$6,490					
Wenatchee Event Center	\$7,030			\$9,611			
Allen Event Center	\$5,500	\$6,962					
Independence Event Center	\$6,286		\$8,2	02			
Cedar Park Event Center	\$5,379	\$7,4	60				
Saint Louis Chaifetz Arena	\$7,629			\$10,09	90		
Denny Sanford Premier Center	\$9,030			\$10,05	50		

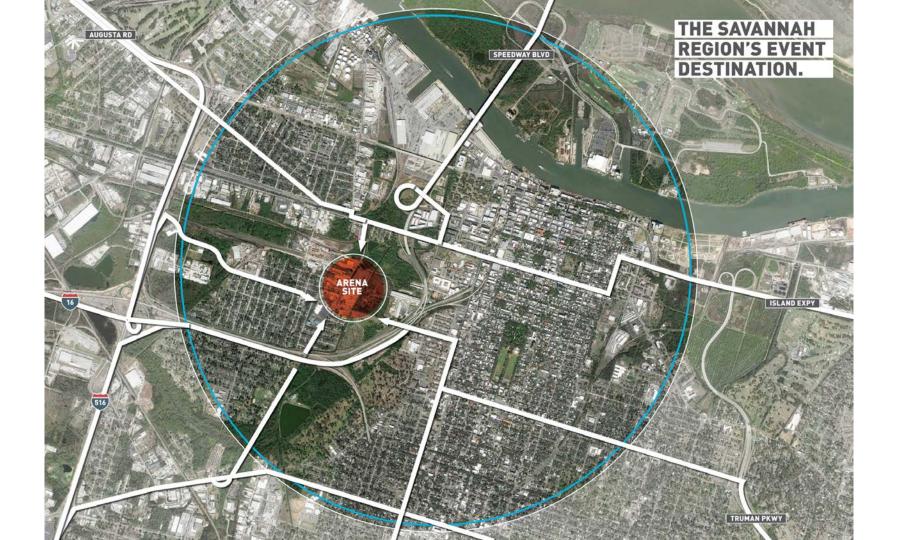
COST PER SQUARE FOOT						construction	for inflation
	\$1	100 \$2	200 \$	300	\$400	\$500	\$600
Broomfield Event Center	\$190		\$238				
Santa Ana Star Center	\$201		\$250				
Prescott Valley Event Center	\$189		\$240				
Wenatchee Event Center	\$240		\$30	3			
Allen Event Center	\$207		\$263				
Independence Event Center	\$260		\$	334			
Cedar Park Event Center	\$236		\$275				
Saint Louis Chaifetz Arena	\$243		\$31	2			
Denny Sanford Premier Center	\$300			\$370			

Cost at time of Cost adjusted

DESIGN-RELATED CHANGE ORDER HISTORY

Lowest Arena Project Change Order % in the Business!

1 st Bank Center	< 1% (.45)
BelIMTS Place	<1% (.8)
Prescott Valley Event Center	< 1% (.65)
North Dakota State University Fargodome	<1% (.2)
Cross Insurance Center	<1% (.64)
Cross Insurance Arena	< 1% (.47)
Saint Louis University Chaifetz Arena	< 1% (.90)
Denny Sanford Premier Center	< 1% (.5)







CONCOURSES

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PREMIUM SEATING













BOWL / FLEXIBILITY

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10.

Budweiser

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BOWL / FLEXIBILITY

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CREATE A GREAT COMMUNITY. NOT JUST A GREAT ARENA.

Q&A